



**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Consolidated Financial Statements  
and Supplementary Schedules

September 30, 2021 and 2020

(With Independent Auditors' Report Thereon)

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

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## Independent Auditors' Report

The Board of Directors  
Community Loan Fund of New Jersey, Inc. and Subsidiaries:

We have audited the accompanying consolidated financial statements of Community Loan Fund of New Jersey, Inc. and Subsidiaries (the Organization), which comprise the consolidated statements of financial position as of September 30, 2021 and 2020, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Community Loan Fund of New Jersey, Inc. and Subsidiaries as of September 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.



*Other Matter*

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information included in Schedules 1 through 4 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*KPMG LLP*

January 31, 2022

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Consolidated Statements of Financial Position

September 30, 2021 and 2020

<b>Assets</b>	<b>2021</b>	<b>2020</b>
<b>Current assets:</b>		
Cash and cash equivalents (notes 2(l) and 16)	\$ 31,821,210	42,828,775
Investments (note 7)	18,008,716	15,860,376
Grants receivable, net	9,465,777	1,442,070
Loans receivable, net of allowance for uncollectible loans of \$1,048,727 and \$1,046,087, respectively (notes 3, 4 and 16)	22,189,576	20,795,154
Other current assets	9,542,314	9,545,728
Total current assets	91,027,593	90,472,103
Loans receivable, net of current portion and allowance for uncollectible loans of \$4,456,213 and \$3,786,853, respectively (notes 3, 4 and 16)	87,108,317	75,278,786
Restricted cash (notes 2(l) and 16)	14,522,855	9,895,219
Investments (note 7)	14,430,617	13,229,404
Purchased credit impaired loans held for investment (note 5)	384,913	721,464
Real property held for sale (note 2(i))	25,711,676	19,978,554
Program-related investments (note 6)	16,181,555	16,138,489
Fixed assets, net (note 8)	58,416,761	54,385,064
Other assets	5,072,249	3,170,886
Total assets	\$ 312,856,536	283,269,969
<b>Liabilities and Net Assets</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	\$ 3,591,978	3,379,198
Funds held in trust, escrows, and other (note 10)	7,128,777	6,701,859
Current portion of long-term debt (note 11)	30,430,563	49,861,222
Total current liabilities	41,151,318	59,942,279
<b>Long-term liabilities:</b>		
Unearned fee income	850,367	619,124
Funds held in trust, escrows, and other, net of current portion (note 10)	11,337,092	7,240,336
Long-term debt, net of current portion (note 11)	175,553,548	149,166,083
Total liabilities	228,892,325	216,967,822
Commitments and contingencies (note 15)		
<b>Net assets:</b>		
Net assets without donor restrictions:		
Community Loan Fund and Subsidiaries	36,158,821	31,938,385
Noncontrolling Interest in Subsidiaries	8,283,452	2,908,667
Total net assets without donor restrictions	44,442,273	34,847,052
Net assets with donor restrictions (note 12)	39,521,938	31,455,095
Total net assets	83,964,211	66,302,147
Total liabilities and net assets	\$ 312,856,536	283,269,969

See accompanying notes to consolidated financial statements.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Consolidated Statement of Activities

Year ended September 30, 2021

	<b>Without donor restrictions</b>	<b>With donor restrictions</b>	<b>Total</b>
Operating revenues, gains, and other support:			
Interest from loans receivable	\$ 5,977,008	—	5,977,008
Investment interest and dividends	382,961	237,753	620,714
Total investment income	6,359,969	237,753	6,597,722
Interest expense (note 14)	(3,574,380)	—	(3,574,380)
Net investment income	2,785,589	237,753	3,023,342
Provision for loan losses, net (notes 4 and 14)	(1,424,262)	—	(1,424,262)
Net investment income after provision for loan losses	1,361,327	237,753	1,599,080
Contributions, gifts, and grants (note 9)	3,704,665	16,219,432	19,924,097
Fees	3,852,878	—	3,852,878
Rental income	5,704,636	—	5,704,636
Gain on sale of property and mortgages	2,038,243	—	2,038,243
Net assets released from restrictions	8,087,959	(8,087,959)	—
Total operating revenues, gains, and other support	24,749,708	8,369,226	33,118,934
Operating expenses (note 14):			
Program services	19,480,548	—	19,480,548
Supporting services:			
Management and general	2,031,681	—	2,031,681
Fundraising	1,551,218	—	1,551,218
Total supporting services	3,582,899	—	3,582,899
Total operating expenses	23,063,447	—	23,063,447
Changes in net assets before nonoperating activity	1,686,261	8,369,226	10,055,487
Nonoperating activity:			
Impairment loss on real property held for sale	(211,685)	—	(211,685)
Contributions from noncontrolling interests and other	5,427,914	—	5,427,914
Realized gain on investments	938,060	21,545	959,605
Unrealized gain (loss) on investments	1,754,671	(323,928)	1,430,743
Total nonoperating activity, net	7,908,960	(302,383)	7,606,577
Increase in net assets	9,595,221	8,066,843	17,662,064
Net assets, beginning of year	34,847,052	31,455,095	66,302,147
Net assets, end of year	\$ 44,442,273	39,521,938	83,964,211

See accompanying notes to consolidated financial statements.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Consolidated Statement of Activities

Year ended September 30, 2020

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Operating revenues, gains, and other support:			
Interest from loans receivable	\$ 5,917,338	—	5,917,338
Investment interest and dividends	417,534	267,503	685,037
Total investment income	6,334,872	267,503	6,602,375
Interest expense (note 14)	(3,718,758)	—	(3,718,758)
Net investment income	2,616,114	267,503	2,883,617
Provision for loan losses, net (notes 4 and 14)	(1,703,869)	—	(1,703,869)
Net investment income after provision for loan losses	912,245	267,503	1,179,748
Contributions, gifts, and grants (note 9)	4,024,156	6,869,980	10,894,136
Fees	6,172,950	—	6,172,950
Rental income	4,396,474	—	4,396,474
Gain on sale of property and mortgages	1,345,030	—	1,345,030
Net assets released from restrictions	4,936,722	(4,936,722)	—
Total operating revenues, gains, and other support	21,787,577	2,200,761	23,988,338
Operating expenses (note 14):			
Program services	17,742,433	—	17,742,433
Supporting services:			
Management and general	1,750,280	—	1,750,280
Fundraising	1,306,023	—	1,306,023
Total supporting services	3,056,303	—	3,056,303
Total operating expenses	20,798,736	—	20,798,736
Changes in net assets before nonoperating activity	988,841	2,200,761	3,189,602
Nonoperating activity:			
Contributions from noncontrolling interests and other	220,865	—	220,865
Realized (loss) gain on investments	(308,780)	12,577	(296,203)
Unrealized gain on investments	427,411	345,008	772,419
Total nonoperating activity, net	339,496	357,585	697,081
Increase in net assets	1,328,337	2,558,346	3,886,683
Net assets, beginning of year	33,518,715	28,896,749	62,415,464
Net assets, end of year	\$ 34,847,052	31,455,095	66,302,147

See accompanying notes to consolidated financial statements.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Consolidated Statements of Cash Flows

Years ended September 30, 2021 and 2020

	<b>2021</b>	<b>2020</b>
Cash flows from operating activities:		
Increase in net assets	\$ 17,662,064	3,886,683
Adjustment to reconcile increase in net assets to net cash provided by operating activities:		
Contributions from noncontrolling interests and other	(5,427,914)	(220,865)
Realized (gain) loss on program-related investments	(534,538)	505,307
Realized gain on investments	(425,067)	(209,104)
Unrealized gain on investments	(1,430,743)	(772,419)
Distribution from equity investees	1,091,524	1,928,912
Equity in net gain of investees	(297)	(674)
Provision for uncollectible loans receivable, net	1,424,262	1,703,869
Gain on sale of real property held for sale	(1,735,345)	(1,421,846)
Loss (gain) on sale of purchased credit impaired loans held for investment	(302,898)	76,816
Impairment loss on real property held for sale	211,685	—
Depreciation and amortization	1,303,084	1,177,798
Changes in operating assets and liabilities:		
Grants receivable	(8,023,707)	983,077
Other current assets and other assets	(1,897,949)	(587,277)
Accounts payable and accrued expenses	212,780	(1,907,635)
Unearned fee income	231,243	94,905
Funds held in trust, escrows and other	4,523,674	2,028,441
Net cash provided by operating activities	6,881,858	7,265,988
Cash flows from investing activities:		
Repayment of loans receivable	20,759,424	40,291,311
Issuance of loans receivable	(35,407,639)	(53,517,721)
Proceeds from sale of investments	15,127,242	13,621,758
Purchases of investments	(16,620,985)	(13,372,803)
Proceeds from sale of purchased credit impaired loans held for investment	292,377	199,323
Purchase of program-related investments	(599,755)	(3,210,776)
Proceeds from sale of real property held for sale	9,072,124	27,146,210
Purchases of real property held for sale	(20,312,569)	(14,760,037)
Proceeds from sale of fixed assets	3,420,817	1,727,127
Purchases of fixed assets	(1,377,543)	(4,261,656)
Net cash used in investing activities	(25,646,507)	(6,137,264)
Cash flows from financing activities:		
Contributions from noncontrolling interests and other	5,427,914	220,865
Payments on long-term debt	(28,705,366)	(30,088,197)
Proceeds from issuance of long-term debt	35,662,172	50,647,941
Net cash provided by financing activities	12,384,720	20,780,609
Net (decrease) increase in cash, cash equivalents and restricted cash	(6,379,929)	21,909,333
Cash, cash equivalents and restricted cash:		
Beginning of year	52,723,994	30,814,661
End of year	\$ 46,344,065	52,723,994
Supplemental disclosures of cash flow information:		
Cash paid during year for interest	\$ 6,814,849	6,693,116
Supplemental disclosure of noncash investing activity:		
Transfers of real property held for sale to fixed assets	\$ 6,579,512	7,414,709
Reconciliation of total cash, cash equivalents and restricted cash reported within the consolidated statements of financial position that sum to the total of the same such amounts shown above:		
Cash and cash equivalents	\$ 31,821,210	42,828,775
Restricted cash	14,522,855	9,895,219
Total cash, cash equivalents and restricted cash shown above	\$ 46,344,065	52,723,994

See accompanying notes to consolidated financial statements.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
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Notes to Consolidated Financial Statements

September 30, 2021 and 2020

**(1) Organization**

New Jersey Community Capital is the registered trade name utilized by Community Loan Fund of New Jersey, Inc. and its subsidiaries (the Organization) for its financial products, consulting services, and affordable housing preservation and development services.

- *Community Loan Fund of New Jersey, Inc.*

Community Loan Fund of New Jersey, Inc. (CLFNJ) was formed for the purpose of providing capital and technical assistance in order to build the economic self-sufficiency of low-income individuals and communities.

CLFNJ is the sole member of Community Asset Preservation Corporation (CAPC), Community Lending Partners of New Jersey, Inc. (Lending Partners), NJCC 151 MLK Boulevard LLC (151 MLK), Millville High Street LLC (Millville), North Bay Avenue NJCC LLC (North Bay), National Community Capital, LLC (NCC), National Community Capital II, LLC (NCC II), NCC Holdings, LLC (NCCH), NJCC LMI Mortgage Platform LLC (LMI), NJCC Mortgage Holdings LLC (Mortgage Holdings), National Community Capital III, LLC (NCC III) and NJCC Supportive Housing Fund, LLC (Supportive Housing). Lending Partners is the sole member of Teen Street Preservation, LLC (Teen Street). CAPC is the sole member of Community Asset Preservation Alliance #2 of Jersey City Urban Renewal, LLC (CAPAJC 2), Community Asset Preservation Alliance of Jersey City #3, LLC (CAPAJC 3), CAPA JC 4, Urban Renewal, Inc. (CAPAJC 4), CAPC Affordable Rental Fund LLC (CAPC-ARF), CAPC Washington Street Urban Renewal, LLC (CAPC Washington), CAPC Property Management, LLC (Property Mgmt), CAPC Construction LLC (CAPC Construction), CAPC Brokerage LLC (Brokerage), CAPC 4th Ave. Urban Renewal LLC (CAPC 4th Ave), CAPC E-Port Revitalization 1, LLC (E-Port 1), CAPC E-Port Revitalization 2, LLC (E-Port 2), Artist Hub & Residences Urban Renewal, LLC (Artist Hub), 201 New York Avenue, LLC (201 NY Ave) and CAPC Southward, LLC (Southward). Additionally, CLFNJ owns the majority of the voting shares of University Ventures, Inc. (University Ventures). CAPC also has equity investments in 308 Whiton Street, LLC (308 Whiton) (52.5%). These entities are included in the Organization's consolidated financial statements.

CLFNJ has a 51.72% noncontrolling interest in Operation Neighborhood Recovery and is accounted for using the equity method.

CLFNJ has a 6.34% interest in NJCC Hurricane Sandy Fund 1, LLC (Hurricane Sandy Fund) and accounts for these investment using the equity method. This entity was fully liquidated in 2020.

In 2016, CLFNJ had a 25.90% interest in NJCC Fund 1, LLC (Fund #1). CLFNJ was the managing member of Fund #1 and since the other members had substantive rights, the equity method of accounting was used in 2017 and 2018. During 2018, CAPC acquired the remaining ownership interest of Fund #1 and it is included in the Organization's consolidated financial statements. CAPC now has 70.04% ownership and CLFNJ now has 29.96% ownership.

CLFNJ has a minority interest in Community Development Fund #1 which holds 5 mortgage pools consisting of 21 mortgages located in Florida and New Jersey. NCC is providing acquisition and loss mitigation management services on these mortgages. CLFNJ accounts for these investments using the equity method.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

September 30, 2021 and 2020

CAPC has a 50% interest in Lincoln Park-CAPC Urban Renewal, LLC (Lincoln Park CAPC), CAPC Florida LLC and CHS-CAPC JV1, LLC (CHS-CAPC) and has a 40% interest in 306 MLK Blvd Urban Renewal, LLC (306 MLK) and they are accounted for using the equity method. In December 2019, CAPC's interest in 306 MLK increased to 60% therefore 306 MLK is now included in the Organization's consolidated financial statements.

In 2021, CAPC Affordable Rental Fund III (ARF III) was formed to hold and operate CAPC rental properties. CAPC has a 100% ownership interest in ARF III and the entity is included in the Organization's consolidated financial statements.

In 2021, CAPC Barclay Street Housing was set up as a sponsor and developer of the Barclay Street LIHTC project. CAPC has a 50% ownership in the project which is accounted for using the equity method.

In 2021, NJCC NYS Community Restoration Fund II, LLC, was formed to own, service, and liquidate nonperforming mortgage notes. CLFNJ has a 49% ownership interest in NJCC NYS Community Restoration Fund II, LLC which is accounted for using the equity method.

In 2021, NJCC NJS Community Restoration Fund II, LLC, was formed to own, service, and liquidate nonperforming mortgage notes. CLFNJ has a 99% ownership interest in NJCC NJS Community Restoration Fund II, LLC which had no activity as of September 30, 2021.

In 2021, Remsen Ave Development, LLC was formed to build a 13 unit affordable apartment building in New Brunswick, N. J. CAPC has a 100% ownership interest in Remsen Ave Development, LLC and the entity is included in the Organization's consolidated financial statements.

In 2021, CAPC USA Fund 1 was created to make investments into the purchase and renovation of scattered site properties. CAPC has a 45% ownership interest in CAPC USA Fund 1 and control of the entity, therefore the entity is included in the Organization's consolidated financial statements.

In 2021, CAPC USA Fund II was created to make investments into the purchase and renovation of scattered site properties. CAPC has a 100% ownership interest in CAPC USA Fund II and the entity is included in the Organization's consolidated financial statements.

In 2021, NJCC East Trenton Library Project, LLC was created to make improvements to the East Trenton Library. CLFNJ was a 100% ownership interest in the NJCC East Trenton Library Project, LLC and the entity is included in the Organization's consolidated financial statements.

In 2021, CAPC USA Pledgor was formed to pledge equity for CAPC USA Fund 1. CAPC has a 100% interest in CAPC USA Pledgor and the entity is included in the Organization's consolidated financial statements.

In 2021, CAPC USA Pledgor II, LLC was formed to pledge equity for CAPC USA Fund II. CAPC USA Fund II has a 100% interest in CAPC USA Pledgor II, LLC and the entity is included in the Organization's consolidated financial statements.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
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Notes to Consolidated Financial Statements

September 30, 2021 and 2020

In 2020, Valley Revitalization was created to purchase and improve properties to revitalize the Valley Neighborhood in Orange, New Jersey and West Orange, New Jersey. CAPC has a 50% ownership interest in Valley Revitalization which is accounted for using the equity method.

In 2020, CAPC Affordable Rental Fund II (ARF II) was formed to hold and operate CAPC rental properties. CAPC has a 100% ownership interest in ARF II and the entity is included in the Organization's consolidated financial statements.

In 2020, CAPC SFR Home Impact Fund was created to purchase vacant urban lots and construct affordable homeownership units on the lots. CAPC has a 100% ownership interest in SFR Home Impact Fund and the entity is included in the Organization's consolidated financial statements.

In December 2019, NJCC Shared Value was formed to facilitate opportunity zone investments. It is 100% owned by CLFNJ and is a 50% member in Allevo Community Capital. Allevo was formed in 2020.

In October 2019, Mills Memorial Social Services Building, Inc., a New Jersey Title 15A nonprofit corporation, was formed to purchase property located at 60 South Fullerton, Montclair, NJ from the United Way. CAPC has a 100% ownership interest Mills Memorial Social Services Building, Inc.

In October 2019, 60 South Fullerton, LLC, entered an operating agreement with UW Member LLC (United Way) to create the entity UWNNJ Montclair LLC. Also, it is the managing member of UWNNJ Montclair LLC. CAPC has a 100% ownership interest.

In October 2019, UWNNJ Montclair, LLC was formed for the purpose of being the master leaseholder responsible for managing, rehabbing, and securing financing for the property located at 60 South Fullerton, Montclair, NJ. 60 South Fullerton LLC and UW Member LLC have a 95% and 5% interest in UWNNJ Montclair, LLC respectively and the entity is included in the Organization's consolidated financial statements.

In 2019, WPB Arts Housing was formed for the development, construction, and operation of a 52 unit affordable housing apartment building in West Palm Beach, Florida. CAPC has an 80% ownership interest in WPB Arts Housing and the entity has no activity as of September 30, 2021.

In 2019, CAPC Supportive Needs Housing, Inc. was formed for the purpose of providing housing within Union County NJ to persons who are low and moderate income or homeless or victims of domestic violence or financially distressed or special needs. CAPC has a 100% ownership interest and the entity is included in the Organization's consolidated financial statements.

In 2019, CAPC USA, LLC was formed to acquire, rehab & sell distressed and foreclosed homes from NJCC's nonperforming loan funds. CAPC has a 100% ownership interest and the entity is included in the Organization's consolidated financial statements.

In 2018, CAPC AMG, LLC was formed to enter into an investment & asset management agreement with CAPC USA, LLC. CAPC has a 100% ownership interest and this entity is included in the Organization's consolidated financial statements.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
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Notes to Consolidated Financial Statements

September 30, 2021 and 2020

In 2018, CAPC acquired 100% interest in National Community Capital Fund #1 Tampa, LLC. In prior years, CAPC was the managing member but had no ownership interest. This entity is included in the Organization's consolidated financial statements.

CAPC had a 100% ownership interest in CAPC NJ Asset Stabilization Fund # 1 LLC (CAPC ASF #1) in 2017. During 2018, Synchrony Bank acquired a 19.97% interest in CAPC ASF #1. This entity is included in the Organization's consolidated financial statements.

In 2018, CAPC Asset Stabilization Fund #2 LLC (CAPC ASF #2) was created. CAPC has a 52.89% ownership interest, CLFNJ has a 27.17% interest and Synchrony Bank has a 19.94% interest. This entity is included in the Organization's consolidated financial statements.

In 2018, CAPC invested, along with three other Housing Partnership Network, Inc. members, in a partnership called HPN Leverage IV, LLC to take advantage of New Market Tax Credit (NMTC) financing. NMTC financing allows an entity to receive a loan or investment capital from outside investors who will receive new market tax credits to be applied against their federal tax liability. As a result, CAPC invested \$8,222,118 to acquire a 40% interest in the partnership and was able to secure a 20 year loan in the amount of \$11,700,000 payable to a community development entity. The loan proceeds are to be used for the purpose of acquiring, rehabbing or constructing homes in distressed communities in New Jersey and Florida. Since the other members have substantive rights these entities are accounted for using the equity method.

In November 2018, Parramore Assets Stabilization Fund, LLC was formed for the purpose to acquire, stabilize, rehabilitate, lease and sell 45 distressed rental properties consisting of 86 units in the Parramore section of Orlando Florida. NJCC is the managing member and the tax matters partner. CLF has a 33.33% ownership interest and will serve as the investment and asset manager in the joint venture with 2 other nonprofit entities. The Organization accounts for this entity using the equity method.

In 2018, CLFNJ formed NJCC Fund V, LLC (Fund V) with PRP to purchase residential mortgage loans in 10 states. CLF has a 1.98% ownership interest and PRP has 98.02% in Fund V. At the same time Community Aggregator Asset Management Group, LLC was formed in an initiative with 3 other entities to manage the assets of the loan pool. CLFNJ and NCCIII each has a 25% ownership interest in this entity. Since the other members have substantive rights these entities are accounted for using the equity method.

In 2017, CLFNJ formed NJCC MM Invest LLC (NJCC MM) in an initiative with PRP Holdings LP (PRP) to join in a venture with the State of New York's Department of Homes and Community Development (SONYMA Community Restoration Fund) to purchase residential mortgage loans in New York State (NYS). CLFNJ has a 5% ownership interest in NJCC MM. NJCC MM has a 56.73% investment in NJCC-NYS Community Restoration Fund, LLC (NJCC-NYS CRF) and a 6.19% investment in NJCC-NYS Erie County Community Restoration Fund, LLC (Erie CRF). Also in 2017, CLFNJ formed NJCC Fund #4, LLC (Fund 4) with PRP to purchase residential mortgage loans in New Jersey. CLFNJ has a 10% ownership interest in Fund 4. Since the other members have substantive rights these entities are accounted for using the equity method.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
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Notes to Consolidated Financial Statements

September 30, 2021 and 2020

In 2016, LMI invested \$2 million to purchase 10% of the outstanding shares in CUMAnet, LLC from Affinity Credit Union. The purpose of this investment is to support the provision of affordable mortgages to low and moderate income families in New Jersey. CUMAnet, LLC is accounted for using the cost method.

CLFNJ has formed the following special purpose entities (SPEs): NJCC CDE Trenton LLC, NJCC CDE Union LLC, NJCC CDE Bergen LLC, NJCC CDE Hudson LLC (collectively, NMTC III); NJCC CDE Ocean LLC, NJCC CDE Camden LLC, NJCC CDE Passaic LLC, NJCC CDE Cumberland LLC, NJCC CDE Monmouth LLC, NJCC CDE Middlesex LLC, NJCC CDE Campbell LLC and NJCC CDE Wilson LLC, (collectively, NMTC IV); NJCC CDE Edison LLC, NJCC CDE Hamilton LLC, NJCC CDE Kilmer LLC, NJCC CDE Livingston LLC, NJCC CDE Morris LLC and NJCC CDE Eagleton LLC, (collectively NMTC V); NJCC CDE Barton LLC, NJCC CDE Stockton LLC, NJCC CDE Parker LLC, NJCC CDE Amos LLC, NJCC CDE Robeson LLC and NJCC CDE Whitman LLC, (collectively NMTC VI); and NJCC CDE Houston LLC, NJCC CDE Field LLC, and NJCC CDE Salem LLC, (collectively NMTC VII). CLFNJ serves as the managing member of each of the SPEs. The limited partners in the SPEs have substantive participating rights, and accordingly, the SPEs are accounted for using the equity method.

NJCC CDE Salem LLC has been formed by CLFNJ in 2019 and has yet to be assigned a NMTC allocation. There were 2 SPEs formed in 2021; NJCC CDE Peterson LLC and NJCC CDE Grimesfarm LLC.

- *Operating Divisions*

CLFNJ has aligned its operations into several operating divisions: Community Loan Fund, Proprietary Managed Assets, Third Party Managed Assets, NMTC II, III, IV, V, VI VII and VIII, University Ventures, CAPC, and Restart and Restart the Shore. A discussion of each follows:

**Community Loan Fund**

Community Loan Fund provides financing and technical assistance to three primary sectors: housing, community services, and businesses. To maximize its impact, Community Loan Fund provides flexible and creative financing through a broad spectrum of credit offerings to customers who either lack access to capital or cannot afford the cost of capital from conventional sources.

**Proprietary Managed Assets**

Proprietary Managed Assets (Managed Assets) include loan pools developed by CLFNJ and targeted to specialized sectors as follows:

**(a) *Neighborhood Prosperity Fund***

The purpose of the Neighborhood Prosperity Fund (NPF) is to provide a permanent, flexible source of lending capital for high-impact neighborhood stabilization projects in areas of economic distress. As a revolving loan fund, the capital will be recycled for developers of such projects to continually acquire, renovate, and place troubled properties back on the market.

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**(b) Charter Fund**

The purpose of the Charter Fund is to credit enhance loans, leases, and investments made on behalf of charter schools for their facility needs.

**(c) ReBuild Fund**

In 2013, the Organization formed the ReBuild Fund to provide quick access to low-interest capital to small businesses in New Jersey that were impacted by Hurricane Sandy.

**(d) Camden POWER (Camden Fund)**

The Camden Power pool was developed to provide lending capital to eligible business establishments in Camden for the purpose of energy efficiency and health and life safety improvements. CLFNJ received grants and advances from the City of Camden and the NJEDA to fund this pool.

**Third Party Managed Assets**

Third Party Managed Assets include loan pools administered by CLFNJ.

**(a) Sustainable Employment and Economic Development Loan Program (SEED Fund)**

During 2000, CLFNJ successfully submitted a proposal to manage a predevelopment loan pool for community economic development projects sponsored by nonprofit organizations and community development corporations. The program is managed on behalf of the Housing and Community Development Network of New Jersey, a trade association serving the community development corporation sector. CLFNJ services and administers the program on behalf of the Housing and Community Development Network of New Jersey.

**(b) Asbury Park Urban Enterprise Zone Revolving Loan Fund**

In 2003, the City of Asbury Park's Urban Enterprise Zone (UEZ) announced a revolving microloan program with certain services provided by CLFNJ. The program is established to provide low-interest-rate financial assistance of up to \$25,000 to new and established companies in Asbury Park. The UEZ entered into a contractual relationship whereby CLFNJ services and administers the program on behalf of the UEZ.

**(c) Bank of America Fund (BofA Fund)**

In 2005, Bank of America capitalized a predevelopment loan fund for housing and real estate initiatives. The program is established to provide low-interest-rate financial assistance to nonprofit and for-profit developers looking to create and preserve affordable housing and develop real estate in low – to moderate-income communities. CLFNJ services and administers the program on behalf of Bank of America.

**(d) TICIC Portfolio**

In 2013, CLFNJ purchased the rights to service a multiple participant loan portfolio originated and previously serviced by Thrift Institutions Community Investment Corporation of New Jersey (TICIC), an affiliate of the NJ Bankers Association.

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**(e) Gap Funding Initiative (GFI)**

The GFI was launched in 2013. It was a \$15 million grant program funded by the Hurricane Sandy New Jersey Relief Fund and the American Red Cross and administered by New Jersey Community Capital. GFI offered up to \$30,000 (reduced to \$20,000 in August 2014) to help eligible homeowners cover costs of home repairs they face as a result of Hurricane Sandy. During 2019, CLFNJ disbursed \$130,000 to eligible recipients. No funds were disbursed to recipients in 2021 or 2020.

**NMTC**

The Organization, through SPEs for which CLFNJ is the managing member, provides investment capital and technical assistance to companies spurring revitalization efforts in New Jersey's low-income communities historically lacking access to traditional sources of capital.

As a not-for-profit organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (the Code), and therefore, without tax liability, CLFNJ cannot itself use New Market Tax Credits (NMTCs). In order to utilize the allocation received by CLFNJ, the Organization suballocates NMTC investment authority to various Limited Liability Companies (LLCs) organized and managed by CLFNJ. These LLCs are Community Development Entities (CDEs). The Organization seeks to suballocate NMTC investment authority to CDEs that provide investments in projects that accomplish goals consistent with the mission of the Organization.

**NMTC III**

In 2013, CLFNJ received a \$30 million allocation of NMTCs from the United States Department of Treasury's Community Development Financial Institutions in the tenth round of a national economic development initiative.

**NMTC IV**

In 2015, CLFNJ received a \$50 million allocation of NMTCs from the United States Department of Treasury's Community Development Financial Institutions in the twelfth round of a national economic development initiative.

**NMTC V**

In 2017, CLFNJ received a \$45 million, allocation of NMTCs from the United States Department of Treasury's Community Development Financial Institutions in the thirteenth round of a national economic development initiative.

**NMTC VI**

In 2018, CLFNJ received a \$40 million, allocation of NMTCs from the United States Department of Treasury's Community Development Financial Institutions in the fourteenth round of a national economic development initiative.

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**NMTC VII**

In 2019, CLFNJ received a \$35 million allocation of NMTCs from the United States Department of Treasury's Community Development Financial Institutions in the fifteenth round of a national economic development initiative.

**NMTC VIII**

In 2021, CLFNJ received a \$50 million allocation of NMTCs from the United States Department of Treasury's Community Development Financial Institutions in the seventeenth round of a national economic development initiative.

**University Ventures**

In 2004, Community Loan Fund of New Jersey, Inc. acquired an 81.5% controlling interest in the voting common stock and a majority interest in the nonvoting common stock of University Ventures, a specialized small businesses investment company (SSBIC) licensed by the United States Small Business Administration.

University Ventures provides capital and managerial assistance to small business, specifically targeting the needs of entrepreneurs who have been denied the opportunity to own and operate a business because of social or economic disadvantage.

**CAPC**

In May 2010, CLFNJ became the sole member of CAPC.

CAPC was created to negotiate bulk purchases of mortgage notes, real estate owned (REO), and other properties from financial institutions and convey the properties in smaller numbers to partnering nonprofit organizations, private institutions, local government agencies, and other partners able to rehabilitate and return the property to productive use.

In 2014, CAPC began to rent renovated homes to low – and moderate-income families. CAPC makes exit (rent vs sell) decisions based on neighborhood real estate activity, surrounding blight, community stability, and local economic factors. At September 30, 2021 and 2020, CAPC had 236 and 229 properties, respectively, in rental status which are included in fixed assets with a net book value (including land value) of \$57,475,813 and \$54,149,472, respectively (see note 8).

**ReStart and ReStart the Shore**

In 2013, the Organization established its ReStart family of programs as an innovative home preservation initiative designed to prevent foreclosures and stabilize communities. The Organization won the right to purchase three pools of delinquent Federal Housing Administration (FHA) loans from the U.S. Department of Housing and Urban Development (HUD). Fund #1 acquired a pool of 110 mortgages of properties and NCC Holdings acquired 15 mortgages of properties both located in the greater Newark, New Jersey area. Additionally, the Hurricane Sandy Fund acquired a pool of 517 mortgages of properties located in areas of New Jersey that were impacted by Hurricane Sandy.

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NCC Tampa Fund 1, LLC (Tampa Fund) acquired a pool of 119 mortgages of properties located in the greater Tampa, Florida area. CLFNJ is servicing these loans on behalf of Tampa Fund.

In 2017, CLFNJ acquired a minority interest in 3 mortgage pools. NJCC-NYS CRF acquired 370 mortgages, Erie CRF acquired 28 mortgages and Fund 4 acquired 55 mortgages during the year.

In 2018, CLFNJ acquired a minority interest in 1 mortgage pool. Fund 5 acquired 601 mortgages during the year.

In 2021, NJCC CLFNJ acquired minority interest in NJCC NYS CRF II. NJCC NYS CRF II acquired 70 mortgages during the year.

NCC and NCC II provide investment management services to NJCC Fund 1, Tampa Fund, Hurricane Sandy Fund, and NCC Holdings. NCC and NCC II were dissolved in 2020. In 2018, CAPC became owner of NJCC Fund 1 and Tampa Fund. NJCC Fund 1 and Tampa Fund were fully liquidated in 2021. Hurricane Sandy Fund was fully liquidated in 2020. NCC III provides investment management services to NJCC-NYS CRF, Erie CRF and Fund 4 and Fund 5. The Organization was also engaged as a loss mitigation advisor by other purchasers of FHA loan pools.

**(2) Summary of Significant Accounting Policies**

The significant accounting policies followed by the Organization are described below:

**(a) Accrual Basis**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting.

**(b) Basis of Presentation**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. The net assets of the Organization and changes therein are classified and reported as follows:

*Net assets without donor restrictions* – Net assets that are not subject to donor-imposed stipulations and net assets attributable to CLFNJ's controlling interest and noncontrolling interest in subsidiaries. The noncontrolling interest in subsidiaries increased by \$5,374,785, which represents the net contributions of \$4,397,792 to noncontrolling interests, and \$976,993 of operating revenues over operating expenses.

*Net assets with donor restrictions* – Either net assets subject to donor-imposed stipulations that will be met by actions of the Organization and/or the passage of time or net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. All resources granted to the NeighborWorks America Revolving Loan for housing and capital projects must be maintained permanently, unless specific approval is granted by NeighborWorks America to reclassify a portion of the grants to net assets without donor restrictions.

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**(c) Principles of Consolidation**

The consolidated financial statements include the accounts of CLFNJ and its wholly owned and majority owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

**(d) Cash and Cash Equivalents**

Cash equivalents include short-term investments with original maturities of three months or less, and include money market funds that are not maintained by the investment managers.

**(e) Investments**

The Organization records its investments in marketable securities at fair value based on quoted prices. Program-related investments are accounted for using the cost or equity methods, as appropriate. Distributions received from program-related investments accounted for under the equity method are classified using the cumulative earnings approach. Distributions received are considered returns on investment and classified as cash inflows from operating activities.

Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the consolidated statements of financial position.

**(f) Loans Receivable and Allowance for Uncollectible Loans Receivable**

The Organization provides commercial and mortgage loans to entities that support the development, preservation, and operation of housing, community services, and businesses primarily in New Jersey. Loans receivable are stated at unpaid principal balances less an allowance for loan losses. Interest on loans is recognized over the term of the loan and is calculated using the interest method on principal amounts outstanding.

The accrual of interest on loans is discontinued when the loans are 90 days past due unless the credit is well secured and in the process of collection. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or are charged off at an earlier date if management believes, after considering economic conditions, business conditions, and collection efforts, that collection of principal or interest is considered doubtful.

All interest accrued, but not collected for loans that are placed on nonaccrual or charged off, is reserved and recorded as bad debt expense. Loans are returned to accrual status when all the principal and interest payments contractually due are brought current and future payments are reasonably assured.

The allowance for uncollectible loans receivable is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are netted against the loan loss provision.

The allowance for uncollectible loans receivable is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the

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borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

**(g) *Troubled Debt Restructured (TDR) Loans***

TDR loans are those loans whose terms have been modified because of deterioration of the financial condition of the borrower. The concessions made by the Organization are principally reductions in interest rate or extensions of maturities. In cases where the loan is collateral dependent, the Organization measures impairment as the difference between the loan and the fair value of the collateral (less cost to sell the collateral) based upon recent appraisals. In general, the Organization obtains appraisals annually.

**(h) *Purchased Credit Impaired (PCI) Loans***

PCI loans are initially recorded at fair value based on the transaction price with no allowance for loan loss. Under Accounting Standards Codification Subtopic 310-30, *Accounting for Purchased Loans with Deteriorated Credit Quality*, the PCI loans are aggregated and accounted for as pools of loans based on common risk characteristics. The allowance for loan losses on PCI loans is measured at each financial reporting date based on future expected cash flows. This assessment and measurement is performed at the pool level and not at the individual loan level. Accordingly, decreases in expected cash flows resulting from further credit deterioration, on a pool basis, as of such measurement date compared to those originally estimated are recognized by recording a provision and allowance for credit losses on PCI loans. Subsequent increases in the expected cash flows of the loans in each pool would first reduce any allowance for loan losses on PCI loans; and any excess will be accreted prospectively as a yield adjustment. The analysis of expected cash flows for loan pools incorporates expected sale prices of foreclosed property less costs to sell, and estimated principal and interests on the loans prior to foreclosure. Actual cash flows could differ from those expected. The difference between the undiscounted cash flows expected at acquisition and the investment in the PCI loans (the carrying value), or the "accretable yield," is recognized as interest income over the life of the pool of loans.

**(i) *Property Held for Sale***

The Organization acquires certain real properties either through purchase or foreclosure which it holds, improves and repairs, and then either sells or rents. Such properties are valued at the lower of cost or fair value as determined by appraisals, and are \$25,711,676 and \$19,978,554 at September 30, 2021 and 2020, respectively. Revenues related to the sale will be recognized when the entity satisfies the performance obligation of the sales contract by transferring the property to the buyer.

**(j) *Property and Equipment***

Fixed assets are carried at cost less accumulated depreciation. Contributed assets are recorded at fair value at the date of the gift. Maintenance and minor repair costs are expensed as incurred. Building,

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improvements, furniture, and equipment are depreciated on a straight-line basis over their estimated useful lives.

Description	Estimated life
Computers and equipment	3 years
Buildings and improvements	40 years

**(k) Other Assets**

Other assets include rent receivables, management fee receivables, advances to NMTC entities, miscellaneous receivables and mortgages. Those assets that are expected to be realized within one year are recorded in other current assets. All other items are recorded in other assets in the consolidated statements of financial position.

**(l) Funds Held in Trust, Escrows, and Other**

Funds held in trust, escrows, and other are held in a high-credit quality financial institution. Funds held in trust, escrows, and other include escrow deposits. The cash related to these funds is included in restricted cash and amounts to approximately \$8,272,000 and \$3,949,000, respectively, at September 30, 2021 and 2020.

Funds held in trust also include third-party resources entrusted to the Organization's oversight, generally for its Third Party Managed Assets programs. The Organization does not record the loans receivable associated with these programs in its consolidated financial statements as its responsibility is limited to servicing and/or administering the loans. The cash related to these programs that will be returned within one year is included in cash and cash equivalents and amounts to approximately \$1,042,000 and \$1,720,000 at September 30, 2021 and 2020, respectively. The cash related to these programs that will be returned in more than one year is included in restricted cash and amounts to approximately \$1,134,000 and \$1,087,000 at September 30, 2021 and 2020, respectively.

There are four programs that advance funds with conditions to the Organization. The cash related to these programs amounts to approximately \$1,181,000 and \$1,868,000 and is included in restricted cash at September 30, 2021 and 2020, respectively.

Approximately \$5,730,000 and \$5,318,000 of funds held in trust were used to renovate real property held for rental at September 30, 2021 and 2020, respectively. The revenue related to these programs will be recognized when the conditions are met, which is generally when the property is leased to a low or moderate income tenant for a specific time period.

**(m) Unearned Fee Income**

Commitment fees are recorded as unearned fee income when received. The deferred commitment fees are then amortized and recorded as commitment fee income based on the life of the loan. The current portion of unearned fee income is included in accounts payable and accrued expenses in the accompanying consolidated statements of financial position.

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**(n) Contributions, Gifts, and Grants**

Contributions, gifts, and grants are reported in the accompanying consolidated financial statements at their estimated fair value at date of receipt or binding commitment. As referenced in 2(b), the Organization records contributions and grants as with donor restrictions or without donor restrictions, depending on the existence and/or nature of donor restrictions or conditions. A contribution is conditional if the agreement includes both a barrier that must be overcome for the recipient to be entitled to the assets transferred and a right of return for the transferred assets or a right of release of the promisor's obligation to the transferred assets. Conditional promises to give are not recognized until they become unconditional, that is, when the barriers on which they depend are met. However, if a restriction is fulfilled in the same time period in which the contribution or grant is received, the Organization reports the support as without donor restriction. Unconditional promises to give are recognized as revenues or gains in the period received. Unconditional promises to give due in the next year are reflected as current promises to give and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present value of their net realizable value, using risk-adjusted interest rates applicable to the years in which the promises are received to discount the amounts.

Contributions of donated noncash assets are recorded at their estimated fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair value in the period received.

**(o) Income Taxes**

CLFNJ, Lending Partners and CAPC are exempt from federal income taxes under Section 501(c)(3) of the Code. As nonprofit entities, they are also exempt from New Jersey corporate income taxes.

In 2009, CAPC obtained exemption from federal and state income tax, as an organization described in Section 501(c)(3) of the Code and was generally exempt from income taxes pursuant to Section 501(a) of the Code prior to 2012. In 2012, CAPC was informed that it was no longer a tax-exempt organization under Section 501(a) due to loss of exempt status as a Section 501(c)(3) organization. CAPC filed to reinstate its tax-exempt status. On April 20, 2017, CAPC's tax exempt status was reinstated retroactively to the date of revocation.

University Ventures is a for-profit corporation with federal net operating loss carryovers of \$566,102 that may be offset against future taxable federal income. Given the history of losses for University Ventures, a full valuation allowance has been taken for federal and state deferred tax assets.

Operation Neighborhood Recovery, Lincoln Park CAPC, CAPC Florida, 306 MLK, CAPC ASF# 2 and CHS-CAPC are LLCs treated as partnerships for tax purposes and, as such, the income or loss generated from the LLC is reported by members on their respective returns.

NJCC MM, Fund #4 and Fund # 5 are LLCs treated as corporations for tax purposes and, as such, the income or loss generated from the LLC is reported by members on their respective returns.

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Teen Street (sole member is Lending Partners), CAPAJC 2, CAPAJC 3, CAPAJC 4, CAPC-ARF, CAPC-ARF II, CAPC-ARF III, CAPC Washington, Property Mgmt, Construction, Brokerage, CAPC 4<sup>th</sup> Ave, E-Port 1, E-Port 2, Artist Hub, 201 NY Ave and CAPC Southward (sole member of these entities is CAPC), 151 MLK, Millville, North Bay, NCC, NCC II, NCC III, NCCH, Mortgage Holdings and Supportive Housing (sole member of these entities is CLFNJ), CAPC Supportive Needs Housing, CAPC USA, CAPC AMG, CAPC USA Fund II, and Remsen Ave Development, LLC is each a single-member LLC treated as a disregarded entity with respect to its sole member; each such member is exempt under Code Section 501(c)(3).

CAPC ASF #1 was a single member LLC owned by CLFNJ in 2017 and was considered a disregarded entity. In 2018, an interest in CAPC ASF #1 was purchased by an outside organization and is now treated as a partnership.

NJCC recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount of benefit that is greater than fifty percent likely to be realized upon settlement. Changes in measurement are reflected in the period in which the change in judgment occurs. NJCC did not recognize the effect of any income tax positions in either 2021 or 2020.

**(p) Functional Allocation of Expenses**

The cost of providing various programs and other activities has been summarized on a functional basis in the consolidated statements of activities. Costs are allocated between program services, management and general, and fundraising based on an evaluation of the related benefits. Interest expense and provision for loan losses are not included in functional expenses in the consolidated statements of activities, but are considered to be program activities. For description of program activities, see note 1 of the consolidated financial statements.

**(q) Operating Measure**

Nonoperating activity include changes in noncontrolling interests, and gains (losses) on investments and other nonrecurring items.

**(r) Use of Estimates**

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates in the consolidated financial statements include investments, allowance for uncollectible loans and real property held for sale. Actual results could differ from those estimates.

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**(s) New Accounting Standards Adopted**

In fiscal year 2021, the Organization adopted the provisions of the applicable Accounting Standards Updates (ASU), as follows:

The Financial Accounting Standards Board (FASB) issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This ASU affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of non-financial assets unless those contracts are in the scope of other standards. Revenue associated with financial instruments, including loans, leases and securities, that are accounted for under other U.S. GAAP Topics are specifically excluded from Topic 606. In addition, the Fees Revenue, which represents revenue generated from the servicing of loans and financial guarantees, is also not in scope of the new guidance. Topic 606 is applicable to the Organization's revenue resulting from the Gain on sale of property and mortgages. However, the recognition of revenue resulting from the Gain on sale of property and mortgages did not change upon adoption of Topic 606 as discussed in note 2(i).

**(t) Future Accounting Standards**

The FASB issued ASU No. 2016-02, *Leases (Topic 842)* which requires all entities to recognize all leases, including operating leases, on-balance sheet via a right of use asset and lease liability, unless the lease is a short term lease. The Organization is currently evaluating the impact of this ASU and plans to adopt ASU 2016-02 for the year ending September 30, 2023 due to the deferral which was granted under ASU 2020-05, *Revenue from Contracts with Customers (Topic 606) and Leases (Topic 842): Effective Dates for Certain Entities*.

**(3) Loans Receivable**

The Organization, directly or through agreements with other entities, provides credit facilities primarily in the form of loans receivable.

**(a) Community Loan Fund**

Loans are primarily to nonprofit organizations, although loans are also made to for-profit corporations, partnerships, and individuals for business purposes. Loans are generally for terms of three months to seven years, unless there is specific capital that allows for longer term lending.

At September 30, 2021, there were no variable rate loans. At September 30, 2021, fixed rate loans of \$87,674,524 had interest rates ranging from 1.3% to 9.5%. Included are loans for the Garden State Relief Fund that are 0% for the first 6 months and switch to 3% thereafter.

At September 30, 2020, there were no variable rate loans. At September 30, 2020, fixed rate loans of \$75,242,242 had interest rates ranging from 2% to 9.5%. Included are loans for the Garden State Relief Fund that are 0% for the first 6 months and switch to 3% thereafter.

At September 30, 2021, there were eleven loans classified as nonaccrual and 90 days past due with a total balance of \$1,849,447.

At September 30, 2020, there were fifteen loans classified as nonaccrual and 90 days past due with a total balance of \$4,694,773.

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On a case-by-case basis, the Organization may agree to modify the contractual terms of a borrower's loan to assist customers who may be experiencing financial difficulty, as well as preserve the Organization's loan position in the loan. If the borrower is experiencing financial difficulties and a concession has been made at the time of such modification, the loan is classified as a TDR loan.

All TDRs are classified as impaired loans, which are individually evaluated for impairment. At September 30, 2021 and 2020, there were fourteen loans with balances that totaled \$3,577,016 and seventeen loans with balances that totaled \$4,990,884, respectively, that were considered TDR loans.

**(b) Proprietary Managed Assets – NPF**

At September 30, 2021, these loans bear interest at an annual rate of 5.5% to 7.5% and are either unsecured or, if applicable, secured by the assets financed. At September 30, 2021, these loans amounted to \$4,184,649.

At September 30, 2020, these loans bear interest at an annual rate of 5.5% to 7.5% and are either unsecured or, if applicable, secured by the assets financed. At September 30, 2020, these loans amounted to \$4,935,625.

**(c) Camden Power**

At September 30, 2021 and 2020, the outstanding loan had a balance of \$124,528 and \$129,282, respectively, and bore interest at 4%. The loan matures February 1, 2023.

**(d) University Ventures**

University Ventures had a \$500,000 loan receivable from Red Restaurant Ventures, LLC (Red) under a four-year credit facility at 13.5% interest. In May 2011, Red filed for Chapter 11 bankruptcy. University Ventures performed a lien search and noted that they are the only secured party. As part of the bankruptcy proceedings, Red was required to make monthly payments of \$2,000, which Red did sporadically in 2019. After careful consideration, the loan was written off in 2020.

Since 2019, a total of three new loans were added for entities unrelated to Red Restaurant Ventures. At September 30, 2021 and 2020, the loans had a balance of \$717,002 and \$33,054, respectively.

**(e) Lending Partners**

Loans receivable are primarily to nonprofit organizations and for-profit corporations and partnership entities. All loans are collateralized by liens on the assets financed.

Variable rate loans are generally for terms of one to sixty months and generally bear interest rates based on LIBOR. At September 30, 2021 and 2020, variable rate loans bear interest at 7% to 8.4% per annum and amounted to \$90,536 and \$90,536, respectively. Fixed rate loans are generally for twelve to seventy-eight months. At September 30, 2021 and 2020, fixed rate loans bear interest at 4.5% to 7% and 4.9% to 7% per annum and amounted to \$22,011,594 and \$20,476,141, respectively.

At September 30, 2021 and 2020, there was one loan classified as 90 days past due, for which the Organization did not accrue interest and was considered a TDR loan. The loan had a total balance of \$723,802 and \$762,802, as of September 30, 2021 and 2020, respectively.

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The Organization assesses the risk of loss on its loans receivable internally by credit quality ratings. The Organization utilizes a six-point internal risk rating system. Loans deemed to be acceptable quality are rated one through three (pass), with a rating of one established for loans with minimal risk. Loans that are deemed to be of potential weakness are rated four (watch), and questionable repayment are rated five (substandard). Loans with serious doubt are rated six (doubtful). There were no doubtful receivables at September 30, 2021 or September 30, 2020. The following table includes the amounts of the outstanding loans receivable at September 30, 2021 and 2020, using the Organization's internally assigned credit quality indicators.

	<u>2021</u>	<u>2020</u>
Pass	\$ 103,781,350	87,454,534
Watch	6,326,092	7,177,553
Substandard	4,695,391	6,274,793
Doubtful	—	—
Total loans receivable	<u>\$ 114,802,833</u>	<u>100,906,880</u>

**(4) Allowance for Uncollectible Loans Receivable**

The following table presents the changes in the allowance for uncollectible loans receivable at September 30, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Opening balance	\$ 4,832,940	4,208,145
Recoveries (write-offs)	(752,262)	(1,079,074)
Provision for uncollectible loan receivable, net	<u>1,424,262</u>	<u>1,703,869</u>
Ending balance	<u>\$ 5,504,940</u>	<u>4,832,940</u>

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**(5) PCI Loans**

The following table summarizes information for PCI loans held at September 30, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Contractually required payments	\$ 791,543	1,256,196
Nonaccretable difference	<u>(13,793)</u>	<u>(433,626)</u>
Cash flows expected to be collected	777,750	822,570
Accretable yield	<u>(662,842)</u>	<u>(539,921)</u>
Initial carrying amount at acquisition	114,908	282,649
Accretion recorded since acquisition	<u>270,005</u>	<u>438,815</u>
Carrying value at September 30	<u>\$ 384,913</u>	<u>721,464</u>

There was no accretion recorded for the years ended September 30, 2021 and 2020.

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**(6) Program-Related Investments**

Program-related investments at September 30, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
NMTC III:		
NJCC CDE Trenton LLC	\$ —	18
NJCC CDE Union LLC	—	764
NJCC CDE Bergen LLC	748	755
NJCC CDE Hudson LLC	918	917
NMTC IV:		
NJCC CDE Ocean LLC	693	693
NJCC CDE Cumberland LLC	597	597
NJCC CDE Passaic LLC	500	500
NJCC CDE Camden LLC	494	494
NJCC CDE Monmouth LLC	597	597
NJCC CDE Middlesex LLC	674	674
NJCC CDE Campbell LLC	698	698
NJCC CDE Wilson LLC	774	774
NMTC V:		
NJCC CDE Hamilton LLC	1,039	1,039
NJCC CDE Edison LLC	788	788
NJCC CDE Kilmer LLC	501	500
NJCC CDE Morris LLC	680	683
NJCC CDE Livingston LLC	1,000	999
NJCC CDE Eagleton LLC	1,026	1,041
NMTC VI:		
NJCC CDE Barton LLC	196	196
NJCC CDE Stockton LLC	399	399
NJCC CDE Whitman LLC	853	853
NJCC CDE Robeson LLC	519	519
NJCC CDE Parker LLC	1,045	1,048
NJCC CDE Amos LLC	798	—
NMTC VII:		
NJCC CDE Houston LLC	1,042	1,042
NJCC CDE Field LLC	796	800

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	<b>2021</b>	<b>2020</b>
University Ventures, Inc.:		
Acelero, 8% cumulative convertible preferred stock	\$ —	376,405
Terracycle	200,000	200,000
Other:		
Lincoln Park-CAPC Urban Renewal, LLC	(53)	(53)
Community Development Trust, Inc.	500	500
Operation Neighborhood Recovery, LLC	—	97,249
CUMAnet, LLC	2,000,000	2,000,000
Tampa and Community Development Funds	2,517	2,517
CHS-CAPC JV1, LLC	15,000	15,000
NJCC Fund # 4 LLC	157,353	157,353
NJCC MM Invest LLC	553,231	553,231
NJCC Fund # 5 LLC	356,048	356,048
306 MLK Blvd Urban Renewal LLC	302,000	302,000
Parramore Asset Stabilization Fund	764,967	764,967
HPN Leverage IV LLC	8,057,676	8,139,894
Allevo Community Capital LLC	200,000	125,000
Valley Revitalization LLC	285,082	276,408
Wood Street Housing Partnership, LP	282,816	230,000
OZ 306 MLK Landlord LLC	2,315,400	2,315,400
306 MLK Master Tenant LLC	9,048	9,048
NJCC-NYS Community Restoration Fund II LLC	462,461	—
Socially Responsible Certificates of Deposit:		
Self Help Credit Union, 1.70%, 7/2/20	100,134	100,134
Self Help Credit Union, 2.10% 12/23/20	100,000	100,000
	\$ 16,181,555	16,138,489

In 2021, CLFNJ invested \$800 in NJCC CDE Amos.

In 2020, CLFNJ invested \$1,050 in NJCC CDE Eagleton LLC, \$520 in NJCC CDE Robeson LLC, \$1,050 in NJCC CDE Parker LLC, \$1,050 in NJCC CDE Houston LLC and \$800 in NJCC CDE Field LLC.

Net gain (loss) related to equity investments of \$534,538 and (\$505,307) is included in realized gain on investments in the accompanying consolidated statements of activities as of September 30, 2021 and 2020, respectively.

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The table below sets forth overview information about the NMTC III, IV, V, VI, and VII:

	Managing member(s) ownership stake	Managing member(s) initial investment	Investor member(s) initial investment	Assets at December 31, 2020	Liabilities at December 31, 2020	Net income for December 31, 2020
NMTC III:						
NJCC CDE Trenton LLC	0.01	\$ 600	6,000,000	\$ —	\$ —	\$ 180
NJCC CDE Union LLC	0.01	750	7,500,000	—	—	(32,619)
NJCC CDE Bergen LLC	0.01	740	7,400,000	7,446,370	22,320	290,152
NJCC CDE Hudson LLC	0.01	910	9,100,000	9,204,021	225	315,195
NMTC IV:						
NJCC CDE Ocean LLC	0.01	700	7,000,000	7,021,211	3,917	199,080
NJCC CDE Cumberland LLC	0.01	600	6,000,000	6,000,600	—	57,326
NJCC CDE Passaic LLC	0.01	500	5,000,000	5,001,636	—	29,135
NJCC CDE Camden LLC	0.01	500	5,000,000	5,032,086	22,500	109,017
NJCC CDE Monmouth LLC	0.01	600	6,000,000	6,023,650	8,050	60,000
NJCC CDE Middlesex LLC	0.01	675	6,750,000	6,767,856	14,313	38,287
NJCC CDE Campbell LLC	0.01	700	7,000,000	7,000,700	—	35,000
NJCC CDE Wilson LLC	0.01	800	8,000,000	8,036,084	3,857	383,319
NMTC V:						
NJCC CDE Hamilton LLC	0.01	1,050	10,500,000	10,530,319	13,895	132,968
NJCC CDE Edison LLC	0.01	800	8,000,000	8,060,637	11,725	268,661
NJCC CDE Kilmer LLC	0.01	500	5,000,000	5,051,471	41,673	42,640
NJCC CDE Morris LLC	0.01	700	7,000,000	7,069,465	21,913	270,482
NJCC CDE Livingston LLC	0.01	1,000	10,000,000	10,043,655	8,155	66,110
NJCC CDE Eagleton LLC	0.01	1,050	10,500,000	10,512,550	11,500	166,550
NMTC VI:						
NJCC CDE Barton LLC	0.01	200	2,000,000	2,017,068	11,500	52,405
NJCC CDE Stockton LLC	0.01	400	4,000,000	4,011,900	11,500	20,000
NJCC CDE Whitman LLC	0.01	880	8,800,000	8,805,598	4,099	356,220
NJCC CDE Robeson LLC	0.01	520	5,200,000	5,216,403	13,666	25,956
NJCC CDE Parker LLC	0.01	1,050	10,500,000	10,526,673	15,021	51,636
NJCC CDE Amos LLC	0.01	800	8,000,000	8,000,800	—	—
NMTC VII:						
NJCC CDE Houston LLC	0.01	1,050	10,500,000	10,505,550	4,500	103,635
NJCC CDE Field LLC	0.01	800	8,000,000	8,035,082	19,889	28,637

Certain SPEs have been formed but are not yet funded.

Assets, liabilities and net income for NJCC CDE Trenton LLC, NJCC CDE Middlesex LLC, NJCC CDE Hamilton LLC, NJCC CDE Parker LLC, and NJCC CDE Field LLC are at October 31, 2020.

On NJCC CDE Wilson's total members initial investment, \$750,000 have been expended under NMTC V, on NJCC CDE Eagleton's total members initial investment, \$6.75 million have been expended under NMTC VI and on NJCC CDE Amos' total members initial investment, \$5.25 million have been expended under NMTC VII.

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As of September 30, 2021 and 2020, all of the New Market Tax Credits have been expended for NMTC II, NMTC III, NMTC IV, NMTC V and NMTC VI. As of September 30, 2021, approximately \$11.25 million and \$50 million were available to be expended on NMTC VII and NMTC VIII, respectively.

**(7) Investments and Fair Value Measurements**

Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

The fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities
- Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quotes prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset or liabilities

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial asset, including estimates of timing, amount of expected future cash flows, and the credit standing of the issuer. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial asset and do not reflect any premium or discount that could result from offering for sale at one time an entire holding of a particular financial asset. Potential taxes and other expenses that would be incurred in an actual sale or settlement are not reflected in amounts disclosed.

The following is a description of the valuation methodologies used for the Organization's investments measured at fair value and included in the fair value hierarchy table. There have been no changes in the methodologies used for periods presented in these consolidated financial statements.

*Certificates of deposit:* Valued based on yields currently available on comparable securities of issuers with similar credit rates.

*U.S. government and agency obligations:* Level 1 securities are valued at the closing price reported on the active market on which the individual securities or bonds are traded at September 30, 2021 and 2020. Level 2 securities are valued at the closing price reported on inactive markets or at the quoted price for a similar security.

*Mutual funds and U.S. equity securities:* Valued at the closing prices reported on an active market at September 30, 2021 and 2020.

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The following tables represent the Organization's fair value hierarchy for its financial assets measured at fair value on a recurring basis as of September 30, 2021 and 2020:

		<b>2021</b>			
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Investments:					
Certificates of deposit	\$	—	4,903,285	—	4,903,285
U.S. government and agency obligations		12,846,623	2,704,499	—	15,551,122
Mutual funds		1,960,543	—	—	1,960,543
U.S. equity securities:					
Consumer discretionary		1,095,242	—	—	1,095,242
Consumer staples		209,674	—	—	209,674
Energy		92,003	—	—	92,003
Financial services		1,025,105	—	—	1,025,105
Healthcare		1,358,999	—	—	1,358,999
Industrials		1,328,252	—	—	1,328,252
Information technology		2,443,889	—	—	2,443,889
Materials		374,064	—	—	374,064
Telecommunications		1,608,798	—	—	1,608,798
Utilities		201,029	—	—	201,029
Other		128,361	158,967	—	287,328
	\$	<u>24,672,582</u>	<u>7,766,751</u>	<u>—</u>	<u>32,439,333</u>

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					<b>2020</b>				
					<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>	
Investments:									
Certificates of deposit	\$	—	3,514,663	—	3,514,663				
U.S. government and agency obligations		12,134,262	3,650,740	—	15,785,002				
Mutual funds		2,011,820	—	—	2,011,820				
U.S. equity securities:									
Consumer discretionary		793,864	—	—	793,864				
Consumer staples		277,961	—	—	277,961				
Energy		56,844	—	—	56,844				
Financial services		664,404	—	—	664,404				
Healthcare		1,324,845	—	—	1,324,845				
Industrials		884,396	—	—	884,396				
Information technology		1,808,202	—	—	1,808,202				
Materials		353,306	—	—	353,306				
Telecommunications		1,247,632	—	—	1,247,632				
Utilities		193,855	—	—	193,855				
Other		85,998	86,988	—	172,986				
	\$	21,837,389	7,252,391	—	29,089,780				

**(8) Fixed Assets**

Fixed assets at September 30, 2021 and 2020 consist of the following:

		<b>2021</b>	<b>2020</b>
Land	\$	10,706,677	10,340,083
Computers and equipment		639,740	560,029
Buildings and improvements held for rental purposes		51,210,855	46,549,699
Building and improvements		775,956	760,956
		63,333,228	58,210,767
Less accumulated depreciation		(4,916,467)	(3,825,703)
Fixed assets, net	\$	58,416,761	54,385,064

Depreciation expense for the years ended September 30, 2021 and 2020 amounted to \$1,207,864 and \$1,073,601, respectively.

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At September 30, 2021, future minimum rentals of approximately \$5,510,577 and \$19,974 are due to the Organization under noncancelable leases that are expected to be received in fiscal years 2022 and 2023, respectively.

**(9) Grants**

**(a) Credit Enhancement Grant**

On June 13, 2006, the Organization received a credit enhancement grant from the U.S. Department of Education, which was recognized as donor restricted revenue at that time. The Organization was awarded \$8,150,000 to use as credit enhancement for the financing of current and future charter schools. The project period began on August 10, 2009 and ends on the date on which all of the grant funds and earnings thereon have been expended for eligible grant project purposes or when financing supported by the grant project has been retired, whichever is later. The grant allows the Organization to also use the investment income earned on the award. In July 2016, the Organization received an additional credit enhancement grant from the U.S. Department of Education for \$8,000,000 which was recognized as donor restricted revenue in the 2016 consolidated statement of activities. For the years ended September 30, 2021 and 2020, the net investment return was \$237,753 and \$267,503, respectively. At September 30, 2021 and 2020, \$3,416,100 and \$2,395,479, respectively, has been used to credit enhance loans issued by the Organization to charter schools and \$2,893,534 and \$2,896,121, respectively, has been used to credit enhance loans issued by outside organizations. As of September 30, 2021 and 2020, \$11,633,463 and \$12,749,938, respectively, is the amount available to use as credit enhancements.

**(b) Supportive Housing Fund Grant**

In 2017, CLFNJ received an \$8,000,000 grant from Goldman Sachs to be used to finance loans to borrowers to acquire and rehabilitate affordable supportive housing units in New Jersey. These funds were combined with \$7,000,000 loan from an affiliate of the grantor to establish a \$15,000,000 revolving fund that will finance up to 80 units. The grant funds were committed to eligible project borrowers by June 21, 2020. In 2021 and 2020 respectively, \$2,957,884 and \$2,459,868 was used to finance loans.

In 2020, the \$7,000,000 loan expired and is no longer being used, therefore there is no timeline for disbursement. New loans are funded 50% from the \$8,000,000 grant and 50% from CLFNJ's own sources of capital. At September 30, 2021, \$5,042,116 was available for lending.

**(c) THRIVE South Jersey Initiative Grant**

In 2019 and 2017 respectively, CLFNJ received a \$1,600,000 and \$1,500,000 grant from the Pascal Sykes Foundation to support financing of businesses in eligible areas of Atlantic, Cumberland, Gloucester and Salem counties, as part of CLFNJ's THRIVE South Jersey Initiative. Pascal Sykes Foundation provided two grants totaling \$4,100,000 in 2015 to support community and economic development via the THRIVE South Jersey Initiative. Unexpended portion of all grants totaled \$704,435 and \$1,840,540 and are included in net assets with donor restrictions at September 30, 2021 and 2020, respectively.

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**(d) *Pascal Sykes Foundation Grant***

In 2020, \$2,900,000 was received from the Pascal Sykes Foundation. The grant is to be used for loans to small businesses and nonprofits located in the South Jersey market area negatively impacted by the COVID-19 pandemic. The grant is allocated to three sectors as follows; \$100,000 to the African American Chamber of Commerce Partnership; \$1,475,000 to THRIVE South Jersey Initiative; and \$1,325,000 to the Garden State Relief Fund in the South Jersey Area. The unexpended portion of the grant totaled \$901,360 and \$1,725,000 and are included in net assets with donor restrictions at September 30, 2021 and 2020, respectively. Additionally, in 2021, the organization received \$1,000,000 grant from the foundation to support the Black Business Enterprise Capital Fund. The unexpended portion of the grant totaled \$300,855 and is included in net assets with donor restrictions at September 30, 2021.

**(e) *NeighborWorks America***

The Organization is a subrecipient of a grant through NeighborWorks America. NeighborWorks America provided a donor restricted grant (corpus to be maintained in perpetuity) in the amount of \$750,000 during the year ended September 30, 2016, for making affordable loans for housing and capital projects. This amount is permanently restricted although proceeds on capital projects, or interest earned, over and above corpus may be transferred to net assets without donor restrictions furthering the Organization's mission. Additionally, NeighborWorks America may authorize amounts to be transferred to net assets without donor restrictions. In 2020, \$343,000 was authorized to be transferred resulting in no remaining unexpended funds. However, should the Organization become defunct, all remaining grant funds, interest earnings, capital project proceeds, and the loan and capital projects portfolios representing the use of these funds will revert to NeighborWorks America. Additionally, NeighborWorks America provided unrestricted grants totaling \$637,000 and \$822,000 during the years ended September 30, 2021 and 2020, respectively.

**(f) *Capital Magnet Fund Award***

In 2020, the Organization received \$2,250,000 for the Capital Magnet Fund award from the Community Development Financial Institutions Fund (CDFI). The funds are to be used for the funding and direct expenses towards providing affordable housing rentals for very low income families in areas of economic distress. The unexpended portion of the grant totaled \$1,850,000 and \$2,250,000 and are included in net assets with donor restrictions at September 30, 2021 and 2020, respectively.

**(g) *Financial Assistance Award***

The CDFI Fund provided \$565,000 in 2020 for financial assistance for the Partnership to Invest in Transformative Community Health (PITCH). The purpose of the funds is to be used for general lending in different areas of New Jersey. All of the funds were fully expended at September 30, 2020.

In 2021, CDFI Fund provided \$650,000 Base Financial Assistance (Base-FA) and \$500,000 Financial Assistance under the Healthy Food Financing Initiative (HFFI-FA). The purpose of the fund is to support the philanthropic and institutional capital and the healthy food financing activities in different areas of New Jersey. All of the funds under Base-FA were fully expended at September 30, 2021 while the HFFI-FA unexpended portion totaled \$500,000 and is included in net assets with donor restrictions at September 30, 2021.

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**(h) East Trenton Collaborative Grant**

In 2020, the Neighborhood Revitalization Tax Credit Project (NRTC) provided \$720,000 to the East Trenton Collaborative project. The funds are to be used for revitalizing the East Trenton neighborhood of Trenton. The unexpended portion of the grant totaled \$497,090 and \$720,000 and are included in net assets with donor restrictions at September 30, 2021 and 2020, respectively. In 2021, the NRTC also provided a \$1,035,000 grant for the same program. The unexpended portion of the grant totaled \$985,000 and is included in net assets with donor restrictions at September 30, 2021.

**(i) Grant from Individual Donor**

In 2020, \$510,000 was received from an individual donor. The purpose of the grant is to support CLFNJ's Small Business Emergency Loan Fund. The funding is allocated into four areas; Interest rate buy down; loans ranging from \$10,000 – \$75,000; a loan loss reserve for the Small Business Emergency Loan Fund; and \$25,000 for administrative fees for all loans. The unexpended portion of the grant totaled approximately \$10,000 and \$485,000 and is included in net assets with donor restrictions at September 30, 2021 and 2020, respectively.

**(j) CDFI Rapid Response Program**

In 2021, CDFI Fund provided \$1,826,265 to be used for commercial real estate, small business, microenterprise, community facilities, affordable housing and intermediary lending to NPs and CDFIs. The unexpended portion of the grant totaled \$1,826,265 and is included in the net assets with donor restrictions at September 30, 2021.

**(k) New Jersey Pandemic Relief Fund**

In 2021, the Organization received \$1,000,000 grant from New Jersey Pandemic Relief Fund to fund small businesses in New Jersey, particularly Black Business Enterprise Capital Fund (BBECF) and to provide financial products and technical assistance to eligible small businesses. The unexpended portion of the grant totaled \$750,000 and is included in the net assets with donor restrictions at September 30, 2021.

**(l) Robert Wood Johnson Foundation**

In 2021, the Organization received \$2,307,500 grant from Robert Wood Foundation to fund various programs of the organizations. The \$1,000,000 was allocated for modifying nonperforming mortgage loans, \$1,000,000 to capitalize the newly formed Black Business Enterprise Capital Fund and the \$307,500 to support the exploration and development of the Black Business Enterprise Capital Fund. The unexpended portion of the grant totaled \$1,142,500 and is included in the net assets with donor restrictions at September 30, 2021.

**(m) Foreclosure Mitigation Program**

In 2021, the State of New Jersey Department of Community Affairs (DCA) through its Mortgage Mitigation and Neighborhood Stabilization Program provided a \$2,900,000 grant for the foreclosure mitigation 2021 and \$3,000,000 for the foreclosure mitigation 2022. The unexpended portion of the grant totaled \$3,000,000 and is included in the net assets with donor restrictions at September 30, 2021.

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**(n) New Jersey Historic Trust**

In 2021, the State of New Jersey New Jersey Historic Trust provided \$750,000 to the Organization. The grant will be used for the restoration of the East Trenton Public Library. The City of Trenton also contributed a matching grant of \$750,000 towards the total project cost. The unconditional grants totaled \$1,500,000 and are included in the net assets with donor restrictions at September 30, 2021.

**(o) Wells Fargo Grants**

In 2021, Wells Fargo Bank provided a \$2,500,000 grant to the organization. The grant will be used to serve the Black and Brown enterprises and to further capitalize and operationalize the Equitable Small Business Initiative (ESBI). The unexpended portion of the grant totaled \$1,137,500 and is included in the net assets with donor restrictions at September 30, 2021.

**(10) Funds Held in Trust, Escrows, and Other**

The funds held in trust, escrows, and other funds consist of the following:

	<u>2021</u>	<u>2020</u>
SEED funds	\$ 225,037	218,606
BofA funds	909,423	868,395
TICIC funds	1,041,910	1,301,070
GFI funds	419,344	419,344
Escrows	8,255,090	4,049,411
Other	1,221,250	545,498
Conditional program advances:		
Goldman Sachs downpayment assistance program	46,166	187,000
Neighborhood enhancement program	3,428,851	3,135,817
Camden Power funds	1,013,403	1,013,403
Neighborhood stabilization program	1,590,349	1,600,605
Loan loss reserves	225,000	—
LIFT downpayment assistance program	90,046	603,046
	<u>\$ 18,465,869</u>	<u>13,942,195</u>

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**(11) Long-Term Debt**

Balances at September 30, 2021 and 2020 are as follows:

	<b>2021</b>	<b>2020</b>
Community Loan Fund:		
Various notes payable (a)	\$ 80,259,309	79,019,778
Credit facility (b)	34,757,343	33,410,452
Equity equivalent investment (c)	13,500,000	13,500,000
Proprietary Managed Assets – notes payable (d)	191,000	191,000
CAPC:		
Credit facility (e)	23,937,352	18,138,776
Other loans (f)	25,444,915	23,205,447
NMTC related loans (g)	11,700,000	11,700,000
NCC Mortgage Holdings (j)	1,515,657	2,735,587
Lending Partners:		
Credit facility (h)	13,678,535	16,126,265
Equity equivalent investment (i)	1,000,000	1,000,000
Total long-term debt	205,984,111	199,027,305
Current portion of long-term debt	30,430,563	49,861,222
Long-term debt, net of current portion	\$ 175,553,548	149,166,083

- (a) Notes payable of the Community Loan Fund division represent loans by approximately 81 individuals, religious organizations, foundations, units of government and financial institutions in principal amounts ranging from \$200 to \$7,500,000. These notes bear interest at rates ranging from 0% to 5%, payable at varying maturities of one to ten years through 2031. The notes are unsecured.
- (b) Community Loan Fund has \$5,000,000 in a credit facility from an insurance company with an outstanding balance of \$4,833,335 at September 30, 2021 to support its lending activities with interest rates of 4.4% payable in installments through 2023. Additionally, on September 28, 2015, NJCC closed on a \$28 million bond program as part of the US Treasury CDFI Bond Guarantee Program that has an outstanding balance of \$25,817,520 at September 30, 2021. These funds will mature on March 15, 2045 with an interest rates ranging from 1.306% to 3.604%. Also, on November 4, 2019, NJCC closed on a \$25 million bond program as part of the US Treasury CDFI Bond Guarantee Program that has an outstanding balance of \$2,331,024 at September 30, 2021. These funds will mature on March 15, 2049 with an interest rates ranging from 2.02% to 2.585%. This program is designed to provide CDFIs with long term fixed rate affordable capital they need to spur development in low income and under resourced communities. The Supportive Housing Fund Grant which has an interest rate of 5.50% has a balance of \$1,775,464 at September 30, 2021.
- (c) The Community Loan Fund division has an aggregate of \$13,500,000 of equity equivalent investments at September 30, 2021. \$500,000 of the equity equivalent investments, evidenced by notes, have a

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stated maturity of 10 years; however, upon the stated maturity, the term shall automatically be extended for the period of one additional year, and thereafter each such extended maturity date shall automatically be extended for one additional year, unless the investor exercises its right to cancel the automatic maturity extension provisions of the investment. This note is unsecured and will mature on June 20, 2022 with a rate of 1.25%. Additionally, \$5,000,000 will mature August 1, 2025 with a rate of 3.50%, \$3,000,000 will mature November 19, 2022 with a rate of 3.00%, \$3,000,000 will mature June 26, 2030 with a rate of 2.00%, \$500,000 will mature on December 7, 2022 with a rate of 2.00%, and \$1,500,000 will mature on June 30, 2029 with a rate of 3.00%. The equity equivalent investments are subordinated and junior in right of payment to all other obligations of CLFNJ.

- (d) Notes payable of the NPF division represent recoverable grants from financial institutions. These consist of \$41,000 in noninterest bearing notes and \$150,000 in interest bearing notes with a rate of 2.00%. They have stated maturities from October 31, 2021 to fiscal year 2023. The notes are unsecured.
- (e) CAPC has an aggregate of \$23,937,352 in credit facilities, with an interest rate of 3.75% to 7.25% to support its activities. Maturities range from October 2021 to May 2030. These notes are secured by properties purchased by CAPC.
- (f) CAPC has various other loans from financial institutions and individuals bearing interest rates from 2.50% to 6.125%. These loans have maturity dates ranging from 2023 to 2051 and are secured by properties financed.
- (g) In September 2018 CAPC participated in a New Markets Tax Credit Program to provide funds for investment in qualified low income investments. This program required the creation of HPN Leverage IV, LLC (HPN). As a result CAPC borrowed \$7,847,300 from a Community Development Financial Institution to finance a portion of its investment in HPN. Principal payments in the amount of \$1,356,884 were made in 2019. This financing matured August 2, 2020 with a floating rate of interest equal to the 30-day LIBOR rate plus a spread of five hundred twenty five basis points. Additionally, CAPC secured a 20 year loan in the amount of \$11,700,000 payable to a Community Development Entity. This debt requires interest only payments until September 2025 at a rate of 0.70%. The loan matures in September 2038 and is secured by substantially all the assets acquired by the Organization from the project loan proceeds.
- (h) Lending Partners has an aggregate \$16,500,000 of fixed rate credit facility which expired on April 30, 2018. The rates range from 3.23% to 5.39%. Individual notes underlying the credit facility mature at various times through June 2026 and the amount outstanding at September 30, 2021 is \$13,678,535. Lending Partners also had \$8,000,000 in available capital from CLFNJ's CDFI Bond Guarantee Program which is eliminated in the consolidated financial statements as an intercompany transaction. The amount outstanding at September 30, 2021 is \$3,101,750. These funds will mature on December 1, 2044 with interest rates from 1.306% to 3.355%.
- (i) Lending Partners has an aggregate \$1,000,000 of equity equivalent investments. The equity equivalent investments, evidenced by notes, have a stated maturity of ten years; however, upon the stated maturity the term shall automatically be extended for the period of one additional year, and thereafter each such extended maturity date shall automatically be extended for one additional year, unless the investor exercises its right to cancel the automatic maturity extension provisions of the investment. The equity equivalent investments are subordinate and junior in right of payment to all other obligations of Lending

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Partners. The equity equivalent investments are unsecured and will mature on June 30, 2025 with a rate of 3.00%.

- (j) NCC Mortgage Holdings has \$1,515,657 in loans outstanding at September 30, 2021, with installment payments due 2022 through 2024 with interest rate ranging from 3.75% to 6.00%.

In accordance with the terms of loan agreements with certain lenders, the Organization is required to meet several financial covenants. The Organization was in compliance with its financial covenants at September 30, 2021.

Aggregate maturities of the Organization's long-term debt payments during the next five years ending September 30 and thereafter are as follows:

	<u>Community loan fund</u>	<u>Mortgage holdings</u>	<u>CAPC</u>	<u>Lending partners</u>	<u>Total</u>
2022	\$ 23,981,624	312,129	1,902,059	4,234,751	30,430,563
2023	17,386,956	696,178	8,935,490	3,629,470	30,648,094
2024	21,429,998	507,350	3,441,358	1,925,488	27,304,194
2025	11,956,958	—	1,917,031	2,243,405	16,117,394
2026	9,985,848	—	3,862,764	2,645,421	16,494,033
Thereafter	43,966,268	—	41,023,565	—	84,989,833
	<u>\$ 128,707,652</u>	<u>1,515,657</u>	<u>61,082,267</u>	<u>14,678,535</u>	<u>205,984,111</u>

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**(12) Net Assets with Donor Restrictions**

Net Assets with Donor Restrictions are available for the following purposes at September 30, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Credit enhancements from USDOE grant	\$ 17,943,097	18,041,538
Camden county businesses involved in energy efficiency improvements	500,000	500,000
Loan loss reserves	550,000	600,000
South Jersey economic initiative	704,435	1,840,540
Goldman Sachs supportive housing initiative	5,042,116	5,310,235
Healthy homes initiative	—	775,000
East Trenton Collaborative	2,046,780	995,902
Garden State Relief Fund – THRIVE	300,462	809,980
Capital Magnet Fund	1,850,000	2,250,000
Foreclosure Mitigation	3,000,000	—
Equitable Small Business Initiative	2,188,355	—
Rapid Response Program	1,826,265	—
East Trenton Public Library restoration	1,500,000	—
Modification of nonperforming loans and reintroduction of REO properties	642,500	—
Financial and technical assistance to small Latin businesses	500,000	—
Healthy Foods Financing Initiative	500,000	—
Downtown Newark Revitalization	291,667	—
Time-restricted grants	35,000	131,900
Other	101,261	200,000
	<u>\$ 39,521,938</u>	<u>31,455,095</u>

**(13) Financial Assets and Liquidity Resources**

The Organization monitors the availability of resources required to meet its operating needs and other contractual commitments, while striving to maximize the investment of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing mission-related activities, as well as the conduct of services undertaken to support those activities, to be general expenditures.

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As of September 30, 2021 and 2020, the following financial assets could be made readily available within one year of the consolidated statement of financial position date to meet general expenditures:

	<b>2021</b>	<b>2020</b>
Cash and cash equivalents	\$ 31,821,210	42,828,775
Investments	18,008,716	15,860,376
Payments on loans receivable	21,734,319	22,523,590
Total financial assets and liquidity resources available to meet cash needs for general expenditures within one year	\$ 71,564,245	81,212,741

In addition to the financial assets noted above, the Organization operates with a balanced budget and anticipates collecting sufficient revenues and loan payments to cover general expenditures not covered by net assets with donor restrictions. Refer to the statement of cash flows which identifies the sources and uses of the Organization's cash.

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**(14) Functional Expenses**

The costs of providing program services and support services of the Organization have been summarized on a functional basis in the consolidated statement of activities. The following chart shows the relationship between the functional and natural classifications of expenses. Certain operating costs have been allocated among the functional categories as disclosed in note 2(p).

Expenses by natural classification for the year ended September 30, 2021 consist of the following:

	Program services				Supporting services			Total expenses
	Community Loan Fund of New Jersey, Inc.	Community Lending Partners of New Jersey, Inc.	Community Asset Preservation Corporation	Total	Management and general	Fundraising	Total	
Salaries and benefits	\$ 4,368,745	180,695	2,767,262	7,316,702	1,247,940	980,393	2,228,333	9,545,035
Depreciation and amortization	29,812	—	1,129,694	1,159,506	85,528	58,050	143,578	1,303,084
Insurance	70,827	—	28,462	99,289	18,575	15,136	33,711	133,000
Occupancy	199,889	—	79,423	279,312	52,359	42,675	95,034	374,346
Office supplies	203,198	2,068	129,354	334,620	56,970	45,629	102,599	437,219
Professional development	17,962	—	12,210	30,172	5,058	4,069	9,127	39,299
Professional fees	1,961,553	10,381	1,362,744	3,334,678	143,282	110,490	253,772	3,588,450
Publicity	19,485	—	2,865	22,350	3,778	7,899	11,677	34,027
Loan servicing and commitment fees	121,111	—	1,085,491	1,206,602	61,628	45,743	107,371	1,313,973
Grants expense	460,448	—	200,000	660,448	—	—	—	660,448
Rental expenses	56,077	—	4,783,191	4,839,268	345,693	232,098	577,791	5,417,059
Property held for sale holding costs	122,877	—	(235)	122,642	—	—	—	122,642
Travel-site visits	6,211	—	21,277	27,488	—	—	—	27,488
Other	48,241	—	(770)	47,471	10,870	9,036	19,906	67,377
<b>Total operating expenses</b>	<b>7,686,436</b>	<b>193,144</b>	<b>11,600,968</b>	<b>19,480,548</b>	<b>2,031,681</b>	<b>1,551,218</b>	<b>3,582,899</b>	<b>23,063,447</b>
Interest expense	2,901,156	658,569	14,655	3,574,380	—	—	—	3,574,380
Provision for loan losses	1,362,262	62,000	—	1,424,262	—	—	—	1,424,262
<b>Total other expenses</b>	<b>4,263,418</b>	<b>720,569</b>	<b>14,655</b>	<b>4,998,642</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>4,998,642</b>
<b>Total expenses</b>	<b>\$ 11,949,854</b>	<b>913,713</b>	<b>11,615,623</b>	<b>24,479,190</b>	<b>2,031,681</b>	<b>1,551,218</b>	<b>3,582,899</b>	<b>28,062,089</b>

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Expenses by natural classification for the year ended September 30, 2020 consist of the following:

	Program services				Supporting services			Total expenses
	Community Loan Fund of New Jersey, Inc.	Community Lending Partners of New Jersey, Inc.	Community Asset Preservation Corporation	Total	Management and general	Fundraising	Total	
Salaries and benefits	\$ 3,494,495	290,800	2,403,634	6,188,929	1,051,388	802,282	1,853,670	8,042,599
Depreciation and amortization	31,641	—	1,015,064	1,046,705	77,987	53,106	131,093	1,177,798
Insurance	63,375	—	27,596	90,971	16,768	13,642	30,410	121,381
Occupancy	206,874	—	54,918	261,792	52,292	42,905	95,197	356,989
Office supplies	212,704	2,015	120,680	335,399	58,600	47,096	105,696	441,095
Professional development	30,367	—	7,122	37,489	7,611	6,255	13,866	51,355
Professional fees	2,201,549	24,530	1,634,430	3,860,509	163,033	124,388	287,421	4,147,930
Publicity	24,435	—	—	24,435	5,247	6,412	11,659	36,094
Loan servicing and commitment fees	227,657	—	663,357	891,014	25,205	12,356	37,561	928,575
Grants expense	415,507	—	385,000	800,507	—	—	—	800,507
Rental expenses	42,383	—	3,913,200	3,955,583	281,998	189,201	471,199	4,426,782
Property held for sale holding costs	92,784	—	15,815	108,599	—	—	—	108,599
Travel-site visits	32,055	—	27,281	59,336	—	—	—	59,336
Other	42,063	222	38,880	81,165	10,151	8,380	18,531	99,696
Total operating expenses	<u>7,117,889</u>	<u>317,567</u>	<u>10,306,977</u>	<u>17,742,433</u>	<u>1,750,280</u>	<u>1,306,023</u>	<u>3,056,303</u>	<u>20,798,736</u>
Interest expense	3,089,678	629,080	—	3,718,758	—	—	—	3,718,758
Provision for loan losses	1,933,929	(297,000)	66,940	1,703,869	—	—	—	1,703,869
Total other expenses	<u>5,023,607</u>	<u>332,080</u>	<u>66,940</u>	<u>5,422,627</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>5,422,627</u>
Total expenses	<u>\$ 12,141,496</u>	<u>649,647</u>	<u>10,373,917</u>	<u>23,165,060</u>	<u>1,750,280</u>	<u>1,306,023</u>	<u>3,056,303</u>	<u>26,221,363</u>

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**(15) Commitments and Contingencies - Operating Lease**

The Organization leases equipment and office space under noncancelable operating leases through various dates expiring through fiscal year 2024. The office lease has an option to renew for two successive periods of five years. Future minimum lease obligations as of September 30, 2021 are as follows:

2022	\$	29,269
2023		29,269
2024		<u>26,830</u>
	\$	<u><u>85,368</u></u>

Rent expense for office space amounted to \$179,129 and \$173,582 for the years ended September 30, 2021 and 2020, respectively.

**(a) Contingent Liabilities for Charter Fund**

At September 30, 2021 and 2020, the Organization has \$2,893,534 and \$2,896,121, respectively, of contingent guarantees outstanding for the benefit of 4 and 5 charter school transactions, respectively, funded by unrelated lenders. The guarantees expire at various times through 2046.

**(b) Commitments**

In the normal course of business, the Organization has various outstanding commitments that are not reflected in the accompanying consolidated financial statements. At September 30, 2021 and 2020, the principal commitments of the Organization are as follows:

	<u>2021</u>	<u>2020</u>
Financings committed but not yet closed:		
Community Loan Fund	\$ <u>37,284,703</u>	<u>32,567,284</u>
	<u>\$ 37,284,703</u>	<u>32,567,284</u>
Financings closed but not yet funded:		
Community Loan Fund	\$ 15,969,223	11,355,986
Neighborhood Prosperity Fund	1,094,760	1,010,122
Lending Partners	<u>609,464</u>	<u>609,464</u>
	<u>\$ 17,673,447</u>	<u>12,975,572</u>

**(16) Concentrations**

Financial instruments that potentially subject the Organization to credit risk include loans receivable from entities amounting to \$114,802,833 and \$100,906,880 at September 30, 2021 and 2020, respectively. As of September 30, 2021 and 2020, \$54,819,720 and \$46,962,729, respectively, of the Organization's loans were to nonprofits, representing approximately 48% and 47%, respectively, of the loans receivable reported

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in the consolidated statements of financial position. One hundred percent of the Organization's outstanding loans receivable are to entities located in the State of New Jersey.

The Organization maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At various times during the years, the Organization's cash balances exceeded the insured amounts. Management monitors the financial strength of the financial institutions.

**(17) Related Party Transactions**

As of September 30, 2021 and 2020, the Organization had notes payable to various employees or current members of the board of directors totaling \$80,204 and \$102,032, respectively. Interest of \$2,154 and \$3,017 was paid to these individuals. Contributions were made to the Organization by various employees or current members of the board of directors in the amount of and \$3,650 and \$5,350 during the years ended September 30, 2021 and 2020, respectively.

**(18) Employee Benefit Plans**

The Organization sponsors a qualified 401(k) profit sharing plan for all eligible employees. The plan allows eligible employees to elect to defer a portion of their annual compensation and have those amounts contributed to the plan. Among other things, the plan provides for (a) discretionary matching by the Organization of a percentage of employees' contributions; (b) discretionary employer contributions of a percentage of salary; (c) normal retirement age of 65; and (d) vesting in Organization contributions after specified years of service, as defined in the plan. The Organization's contributions to the plan reflected in the accompanying consolidated statements of activities for the years ended September 30, 2021 and 2020 was approximately \$196,000 and \$178,000, respectively.

**(19) COVID-19**

On March 11, 2020, the World Health Organization declared the COVID-19 outbreak a public health emergency. In response, various governmental agencies mandated stringent regulations and guidelines to help organizations promote the health and safety of their communities. In connection with this event and restrictions by state and local governments, the Organization successfully transitioned most operations and related staff to remote working environments. The Organization focused its efforts on providing support to the families and organizations it currently serves by providing \$333,200 in loan payment deferrals to 35 borrowers and approximately \$401,000 in rent deferrals to 67 families. Additionally, renovations of several properties were delayed, resulting in loss of rental income.

The Organization also established the Garden State Relief Fund (GSRF) to provide immediate, low cost loans with deferred payment options to small businesses experiencing decreased income as a result of COVID-19 restrictions. As of September 30, 2021, loans totaling \$1,778,000 were disbursed through GSRF, with no payments due from the borrowers in the current fiscal year.

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The United States Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act on March 27, 2020. Recognizing that the Organization's response to COVID-19 would negatively impact income available for operating expenses, the Organization applied for and received a \$1,391,332 loan under the Paycheck Protection Program (PPP). This loan is included in long-term debt in the Organization's consolidated statement of financial position as of September 30, 2020. The Organization applied for forgiveness on the PPP loan in August 2021.

While uncertainty around the breadth and duration of other business disruptions related to the pandemic could potentially impact operations in the future, the Organization has been able to continue its mission to date and expects to continue to do so, in fiscal year 2022.

**(20) Subsequent Events**

The Organization has evaluated events subsequent to September 30, 2021 and through the date of January 31, 2022, which is the date the consolidated financial statements were available to be issued. The Organization has determined that there are no subsequent events which require disclosure in the consolidated financial statements.

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Assets	Community Loan Fund of New Jersey, Inc. (note)	Community Lending Partners of New Jersey, Inc.	Community Asset Preservation Corporation	Eliminating entries	Total
Current assets:					
Cash and cash equivalents	\$ 24,094,797	198,502	7,527,911	—	31,821,210
Investments	18,008,716	—	—	—	18,008,716
Grants receivable, net	5,973,444	—	3,492,333	—	9,465,777
Loans receivable, net	20,647,797	10,891,975	—	(9,350,196)	22,189,576
Other current assets	28,444,144	104,729	6,766,029	(25,772,588)	9,542,314
Total current assets	<u>97,168,898</u>	<u>11,195,206</u>	<u>17,786,273</u>	<u>(35,122,784)</u>	<u>91,027,593</u>
Loans receivable, net	80,888,273	10,325,155	1,330,660	(5,435,771)	87,108,317
Restricted cash	14,413,298	109,557	—	—	14,522,855
Investments	14,430,617	—	—	—	14,430,617
Purchased credit impaired loans held for investment	384,913	—	—	—	384,913
Real property held for sale	130,189	—	25,624,084	(42,597)	25,711,676
Program-related investments	6,470,611	—	11,266,968	(1,556,024)	16,181,555
Fixed assets, net	438,257	—	57,978,504	—	58,416,761
Other assets	3,403,707	—	1,668,542	—	5,072,249
Total assets	<u>\$ 217,728,763</u>	<u>21,629,918</u>	<u>115,655,031</u>	<u>(42,157,176)</u>	<u>312,856,536</u>
<b>Liabilities and Net Assets</b>					
Current liabilities:					
Accounts payable and accrued expenses	\$ 1,504,723	307,397	27,566,576	(25,786,718)	3,591,978
Funds held in trust, escrows, and other	1,735,272	2,249	5,391,256	—	7,128,777
Current portion of long-term debt	24,293,753	4,339,789	11,734,473	(9,937,452)	30,430,563
Total current liabilities	<u>27,533,748</u>	<u>4,649,435</u>	<u>44,692,305</u>	<u>(35,724,170)</u>	<u>41,151,318</u>
Long-term liabilities:					
Unearned fee income	813,617	38,582	—	(1,832)	850,367
Funds held in trust, escrows, and other, net	10,780,785	107,308	448,999	—	11,337,092
Long-term debt, net	105,929,556	14,940,497	60,296,048	(5,612,553)	175,553,548
Total liabilities	<u>145,057,706</u>	<u>19,735,822</u>	<u>105,437,352</u>	<u>(41,338,555)</u>	<u>228,892,325</u>
Net assets:					
Net assets without donor restrictions:					
Community Loan Fund and Subsidiaries	32,441,610	1,894,096	2,641,736	(818,621)	36,158,821
Noncontrolling Interest in Subsidiaries	2,613,505	—	5,669,947	—	8,283,452
Total net assets without donor restrictions	<u>35,055,115</u>	<u>1,894,096</u>	<u>8,311,683</u>	<u>(818,621)</u>	<u>44,442,273</u>
Net assets with donor restrictions	37,615,942	—	1,905,996	—	39,521,938
Total net assets	<u>72,671,057</u>	<u>1,894,096</u>	<u>10,217,679</u>	<u>(818,621)</u>	<u>83,964,211</u>
Total liabilities and net assets	<u>\$ 217,728,763</u>	<u>21,629,918</u>	<u>115,655,031</u>	<u>(42,157,176)</u>	<u>312,856,536</u>

Note: This column represents Community Loan Fund, Inc. and all subsidiaries, except Community Lending Partners and CAPC.

See accompanying independent auditors' report.

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<b>Assets</b>	<b>Community Loan Fund of New Jersey, Inc. (note)</b>	<b>Community Lending Partners of New Jersey, Inc.</b>	<b>Community Asset Preservation Corporation</b>	<b>Eliminating entries</b>	<b>Total</b>
<b>Current assets:</b>					
Cash and cash equivalents	\$ 36,503,052	3,782,246	2,543,477	—	42,828,775
Investments	15,860,376	—	—	—	15,860,376
Grants receivable, net	1,294,570	—	147,500	—	1,442,070
Loans receivable, net	19,161,783	2,264,826	—	(631,455)	20,795,154
Other current assets	24,616,773	100,892	6,472,683	(21,644,620)	9,545,728
Total current assets	97,436,554	6,147,964	9,163,660	(22,276,075)	90,472,103
Loans receivable, net	69,524,915	17,478,851	1,330,660	(13,055,640)	75,278,786
Restricted cash	9,844,827	50,392	—	—	9,895,219
Investments	13,229,404	—	—	—	13,229,404
Purchased credit impaired loans held for investment	721,464	—	—	—	721,464
Real property held for sale	92,218	—	19,928,933	(42,597)	19,978,554
Program-related investments	7,228,457	—	11,287,699	(2,377,667)	16,138,489
Fixed assets, net	320,786	—	54,064,278	—	54,385,064
Other assets	1,798,091	—	1,372,795	—	3,170,886
Total assets	\$ 200,196,716	23,677,207	97,148,025	(37,751,979)	283,269,969
<b>Liabilities and Net Assets</b>					
<b>Current liabilities:</b>					
Accounts payable and accrued expenses	\$ 1,261,532	165,159	23,597,127	(21,644,620)	3,379,198
Funds held in trust, escrows, and other	1,782,050	2,249	4,917,560	—	6,701,859
Current portion of long-term debt	37,714,839	5,523,604	7,267,988	(645,209)	49,861,222
Total current liabilities	40,758,421	5,691,012	35,782,675	(22,289,829)	59,942,279
<b>Long-term liabilities:</b>					
Unearned fee income	589,697	52,023	—	(22,596)	619,124
Funds held in trust, escrows, and other, net	6,785,945	54,392	399,999	—	7,240,336
Long-term debt, net	91,141,978	16,307,294	55,451,101	(13,734,290)	149,166,083
Total liabilities	139,276,041	22,104,721	91,633,775	(36,046,715)	216,967,822
<b>Net assets:</b>					
<b>Net assets without donor restrictions:</b>					
Community Loan Fund and Subsidiaries	29,239,575	1,572,486	1,778,234	(651,910)	31,938,385
Noncontrolling Interest in Subsidiaries	226,005	—	3,736,016	(1,053,354)	2,908,667
Total net assets without donor restrictions	29,465,580	1,572,486	5,514,250	(1,705,264)	34,847,052
Net assets with donor restrictions	31,455,095	—	—	—	31,455,095
Total net assets	60,920,675	1,572,486	5,514,250	(1,705,264)	66,302,147
Total liabilities and net assets	\$ 200,196,716	23,677,207	97,148,025	(37,751,979)	283,269,969

Note: This column represents Community Loan Fund, Inc. and all subsidiaries, except Community Lending Partners and CAPC.

See accompanying independent auditors' report.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Schedule of Activities Information

Year ended September 30, 2021

	<b>Community Loan Fund of New Jersey, Inc. (note)</b>	<b>Community Lending Partners of New Jersey, Inc.</b>	<b>Community Asset Preservation Corporation</b>	<b>Eliminating entries</b>	<b>Total</b>
Operating revenues, gains and other support:					
Interest from loans receivable	\$ 5,165,287	1,225,723	79,757	(493,759)	5,977,008
Investment interest and dividends	605,737	868	14,109	—	620,714
Total investment income	5,771,024	1,226,591	93,866	(493,759)	6,597,722
Interest expense	(3,394,915)	(658,569)	(14,655)	493,759	(3,574,380)
Net investment income	2,376,109	568,022	79,211	—	3,023,342
Provision for loan losses, net	(1,427,262)	(62,000)	—	65,000	(1,424,262)
Net investment income after provision for loan losses	948,847	506,022	79,211	65,000	1,599,080
Contributions, gifts, and grants	13,392,791	—	6,707,385	(176,079)	19,924,097
Fees	2,615,063	42,738	1,220,199	(25,122)	3,852,878
Rental income	72,112	—	5,632,524	—	5,704,636
Gain on sale of property and mortgages	(44,568)	—	2,082,811	—	2,038,243
Total operating revenues, gains and other support	16,984,245	548,760	15,722,130	(136,201)	33,118,934
Operating expenses:					
Program services	7,880,090	193,144	11,600,968	(193,654)	19,480,548
Supporting services:					
Management and general	1,303,539	34,006	698,254	(4,118)	2,031,681
Fundraising	1,089,489	—	465,158	(3,429)	1,551,218
Total supporting services	2,393,028	34,006	1,163,412	(7,547)	3,582,899
Total operating expenses	10,273,118	227,150	12,764,380	(201,201)	23,063,447
Changes in net assets before nonoperating activity	6,711,127	321,610	2,957,750	65,000	10,055,487
Nonoperating activity:					
Impairment loss on real property held for sale	—	—	(211,685)	—	(211,685)
Contributions from noncontrolling interests and other	2,387,500	—	1,877,362	1,163,052	5,427,914
Realized gain on investments	1,221,012	—	80,002	(341,409)	959,605
Unrealized gain on investments	1,430,743	—	—	—	1,430,743
Total nonoperating activity, net	5,039,255	—	1,745,679	821,643	7,606,577
Increase in net assets	11,750,382	321,610	4,703,429	886,643	17,662,064
Net assets, beginning of year	60,920,675	1,572,486	5,514,250	(1,705,264)	66,302,147
Net assets, end of year	\$ 72,671,057	1,894,096	10,217,679	(818,621)	83,964,211

Note: This column represents Community Loan Fund, Inc. and all subsidiaries, except Community Lending Partners and CAPC.

See accompanying independent auditors' report.

**COMMUNITY LOAN FUND OF NEW JERSEY, INC.  
AND SUBSIDIARIES**

Schedule of Activities Information

Year ended September 30, 2020

	<b>Community Loan Fund of New Jersey, Inc. (note)</b>	<b>Community Lending Partners of New Jersey, Inc.</b>	<b>Community Asset Preservation Corporation</b>	<b>Eliminating entries</b>	<b>Total</b>
Operating revenues, gains and other support:					
Interest from loans receivable	\$ 4,804,756	1,298,603	215,814	(401,835)	5,917,338
Investment interest and dividends	676,047	8,958	32	—	685,037
Total investment income	5,480,803	1,307,561	215,846	(401,835)	6,602,375
Interest expense	(3,388,235)	(732,358)	—	401,835	(3,718,758)
Net investment income	2,092,568	575,203	215,846	—	2,883,617
Provision for loan losses, net	(1,933,929)	202,000	(56,940)	85,000	(1,703,869)
Net investment income after provision for loan losses	158,639	777,203	158,906	85,000	1,179,748
Contributions, gifts, and grants	8,749,653	—	2,971,402	(826,919)	10,894,136
Fees	4,523,838	33,081	1,629,086	(13,055)	6,172,950
Rental income	56,905	—	4,339,569	—	4,396,474
Gain on sale of property and mortgages	(80,008)	—	1,425,038	—	1,345,030
Total operating revenues, gains and other support	13,409,027	810,284	10,524,001	(754,974)	23,988,338
Operating expenses:					
Program services	7,953,273	317,567	10,306,977	(835,384)	17,742,433
Supporting services:					
Management and general	1,062,748	54,905	635,112	(2,485)	1,750,280
Fundraising	883,080	—	425,048	(2,105)	1,306,023
Total supporting services	1,945,828	54,905	1,060,160	(4,590)	3,056,303
Total operating expenses	9,899,101	372,472	11,367,137	(839,974)	20,798,736
Changes in net assets before nonoperating activity	3,509,926	437,812	(843,136)	85,000	3,189,602
Nonoperating activity:					
Contributions from (distributions to) noncontrolling interests :	—	—	266,480	(45,615)	220,865
Realized loss on investments	(296,150)	—	(53)	—	(296,203)
Unrealized gain on investments	772,419	—	—	—	772,419
Total nonoperating activity, net	476,269	—	266,427	(45,615)	697,081
Increase (decrease) in net assets	3,986,195	437,812	(576,709)	39,385	3,886,683
Net assets, beginning of year	56,934,480	1,134,674	6,090,959	(1,744,649)	62,415,464
Net assets, end of year	\$ 60,920,675	1,572,486	5,514,250	(1,705,264)	66,302,147

Note: This column represents Community Loan Fund, Inc. and all subsidiaries, except Community Lending Partners and CAPC.

See accompanying independent auditors' report.